

TORONTO.  
188 YONGE ST.

HAMILTON.  
66 KING ST. W.



GOURLAY, WINTER & LEEMING.

## A Word to Piano Buyers

A call at our warerooms before purchasing will be to your advantage.

WHY?

Because we are Piano Experts

Our knowledge and experience as to values is at your service. For years we have studied pianos in order to supply our patrons with highest attainable excellence at lowest possible prices. Our success in this regard is so thoroughly established as to require no comment. The pianos that have enabled us to achieve such success are

Knabe, Hardman, Gerhard Heintzman, Emerson, Karn, Mendelssohn and Dominion

We ride no hobbies. Merit ever secures our approval. Our chief interest is to serve your best interest and give you a good piano. Try us, as even if you buy elsewhere the knowledge gained here will be of value to you in making your selection.

**We shall be pleased to correspond with you.**