



## Estey Organs

We have sold hundreds of these beautiful instruments, and we have yet to hear of one which has failed to give satisfaction. Because they are imported American instruments of the very highest grade, many would-be purchasers take it for granted that the retail prices must be beyond their means. This is a mistake. Owing to the enormous proportions of Messrs. Estey & Co.'s manufacturing business, the cost of production has been reduced to a minimum, while our own method of consolidating the interests of twelve different factories in our own warehouses has effected a corresponding saving in the cost of selling.

We can supply new Estey organs (for either church or house use) at prices ranging from \$67.00 upward. And the lowest-priced Estey organ possesses the same wonderful purity of tone and the same degree of durability as the most expensive style. They differ in size and capacity—that is all.

Write us for Catalogue and Price List

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Principal

