Honest tea is the Est bolicy

OVER ZMILLION PACKAGES SOLD WEEKLY

SAFE INVESTMENT

An opportunity for investment that may never come to you again; an established company (incorporated under the Ontario companies act), manufacturing trade marked goods of proven quality has issued a limited amount of 8 per cent. commulative preferred stock in ten dollar shares; for a short time only they will give a 25 per cent. common stock benus; the goods have shown over one hundred per cent. profit in less than one year on the only ground covered, and a permanent sale is established; the additional capital is required only to cover new territory and the cost of introducing the goods is almost met by the sales from the start; an American company doing a similar business has a paid-up capital of one hundred and twenty million dollars, all made on this one article; this is a gilt-edged proposition, made by a well-known, responsible company, and will stand investigation.

STANDISH MANUFACTURING CO. LIMITED,

LETTERS OF A SON IN THE MAKING TO HIS DAD.

-By REX MCEVOY

[Mr. McEvoy will write for cables in the Pacific. this paper a series of letters to make his way. These let-ters should be full of interest group of buildings. for every Ontario father.]

No. 7.

Vancouver, Oct. 13th, 1911. My doar Dad .-

I am pretty near ready now to turn my face home. It has been an eye-opening trip for me, and when I get back home again I shall probably never get through telling you of the places where I have been and of what I have seen. In letters, only the fringe of things can be

is growing wonderfully. While I write this I hear every now and had Uncle John. then the boom of a blast where workmen are clearing away stumps or rocks either getting ready for building operations or ing its way out into the country that was exceedingly grand.

Uncle John and I went over to Victoria, as I said we were going to. We went by harbor and the shipping. Steamers from line for Vancouver. Just before we round China, Japan and Australia come in to China, Japan and Austrain come in the wharves from which we started and unload their foreign burdens there. I saw the fisher fleet setting out to work unload their foreign burdens there. I There are great canneries here, and we case lots. Pork, short cut, \$2.50; do., at the most. These, too, are altogether the wharf with sheet metal disks hung over her hawsers to prevent the rats com ing ashore from her, and bringing th onic plague with them. One of the things which I was surprised to learn comes in by boat from Australia is hardwood, as that is almost as scarce as hen's teeth in this province. They might import potato bugs, too, as I am told there are none here at all.

On our way to Nanaimo we passed tugs towing barges deeply laden with coal from the mines at Nanaimo. This stuff is dear in Vancouver. Though they say it costs only \$2.50 a ton to raise it to the pit's mouth, it is sold for \$750 a ton in Vaucouver, and it is soft coal at that. Hard coal is \$10 a ton.

We stayed over night in Nanaimo. It is as ugly a place in brick and mortar as

we stayed over night in Nanaimo. It is so you can very well imagine, though there are one or two pretty spots. One of these was a rugged hill reflected in a placid pool. On the brow of the hill were growing gnarled arbutus trees, with their mooth red limbs. The bark of this tree houghs off, and leaves the red underbark exposed to view. Altogether it made quite a picture. At night we visited a moving picture show, and found that this place is in the "thriller" age as regards moving pictures.

Next morning we ran down by rail to Victoria, and we saw a good deal of bush along the way. We were at Victoria shortly after noon, and directly after dinner took the street car out to Esquinitial, about twenty minutes, or half an bour, away. Here, in a beautiful land locked basin among the rocks we found R. M. C. S. Rainbow. There is a dry-dock here, and a marine railway on which great boats can be drawn out of the water for repairs to their bottoms. There were quite a number of boats lying there at the time of our visit. We took a boat and rowed about the harbor, circling the Rainbow. We were very interested to see

it because it is the only Canadian man-o'- Prices of Cattle, Grain, Cheese war, which is still in commission, the Niobe having gone ashore. Another very interesting ship that was lying in the harbor was the "Restorer." The duty of this vessel is the repair of submarine telegraph cables. We were told that it has not been out of the harbor in three years, but it is always kept there with steam up ready to leave on a moment's notice if anything happens to any of the

Next day we spent in and about the from the west. They will capital of British Columbia. I was very appear from time to time under the above heading, and are built of white stone. Their architect will give a picture of the was a young fellow in his early twenties. great Canadian west from They are on the marge of James Bay, and the standpoint of a young the c. P. E. boats tie up at the edge of on track here, 410. At the water that you always see in pictures ada, 48c, and No. 3, 47c, Bay ports. Ontario man going out there of this pile. With the new Empress Hotel

Victoria, as everybody says, has not the bustle of Vancouver, but it has a delightful charm as a place of residence. Its 2. business streets are very fine, a couple of them being a hundred feet in width and flanked by modern structures. The Chi. ronto freight. Shorts, \$25. nese quarter in Victoria is on a much better scale than in Vancouver, and while passing down the street that is lined with Chinese dwellings and stores, with Chinese things in the windows and strange Chinese vegetables in baskets on the sidewalk just at the doors, I saw quite a Chinese curiosity. This was a Chinaman with a white pig-tail. I had never seen a Chinaman with white hair before; neithe

Up towards the park in the residential section, there is a high cliff called Beain clearing and grading streets. The con Hill, from which a beautiful view out smoke of burning wood is generally be. over the strait is to be had. There was Live poultry about 20 lower than the tween us and the mountains, and the scent of it hangs heavy in the ale like united States side while we were there, scont of it hangs heavy in the air, like United States side while we were there, that of peat. Vancouver is rapidly eat.

Next day we took the Princess Char surrounds it, and waste land and frost is disappearing before the labors of the lotte, the C. P. R. steamer, and had a ery quoted at 27 to 28c per lb. for rolls, picturesque trip back to Vancouver. The and 25 to 26c for solids. first part of the voyage is through an archipelago of islands, densely wooded, at 24c per dozen, in case lots. the C. P. R. steamer, "The Charmer," to then we came out into the open water Nanaimo. We had a fine view of the of the Gulf of Georgia, and made a bee- 1514c. ed Stanley Park into the harbor we

Italian ships reported to threatening the occupation of Mitylene, in the Aegean Sea.

The revolution in China is making headway. Many people fleeing in panic from Pekin.

Stops a Deep-Seated Cough in a Hurry

A Family Supply of Unequaled Cough Remedy for 500-Money Re-funded If It Fails.

THE RURAL POPULATION

Last Year's Annual Report Showed a Gain the First in a Decade.

A despatch from Toronto says: and is probably considerably below The large decrease in the rural the actual figures, since many population of Ontario, indicated by population of Ontario, indicated by

population of Ontario, indicated by an examination of the census figures issued at Ottawa, is no surprise for the officials of the Department of Agriculture, nor is it occasioning them any particular concern. The returns show that forty-seven cities and towns in the Provinces show an increase of some 344,000, while the Province generally had an increase of but 336,000. The decrease of eight thous-

LEPORTS FROM THE LEADING

AMERICA.

TRADE CENTRES OF

and Other Produce at Home and Abroad. BREADSTUFFS.

90 per cent. patents, \$3.55 to \$3.60, Montreal freight. Manitoba flours-First patents, \$5.40; second patents, \$4.90; and cars. strong bakers', \$4.70, on track, Toronto. Manitoba Wheat-New No. 1 Northern \$1.08, Bay ports; No. 2 Northern, \$1.061-2;

Ontario wheat-No. 2 white red and mixed, new, 86 to 87c, outside. Peas-Good milling peas, 92 to 95c,

and No. 3, \$1.04, Bay ports.

side, and No. 3 at 42c; car lots of No. 2, on track here, 47c. No. 2 Western Can-Barley-No. 3 extra, 87 to 88c, outside, and No. 2 at 90c, outside.

Corn-No. 2 American yellow, 75c, Bay Rye-Car lots, outside, 77 to 80c for No.

Buckwheat-No. 2 at 55 to 57c, outside. Bran-Manitoba bran, \$23, in bags, To-

COUNTRY PRODUCE.

Apples-Winter stock, \$3 to \$4 per barrel. Beans-Small lots of hand-picked, \$2.25 Honey-Extracted in tins, 10 to 11c pe

1b. Combs, \$2.50 to \$2.75. Baled Hay-No. 1 at \$15 to \$16, on track, and inferior at \$12 to \$13. Baled straw-\$6.50 to \$7, on track, To-

Potatoes-Car lots, in bags, 95c to \$1. Poultry-Wholesale prices of dressed poultry:-Chickens, 12 to 13c per lb; hens, 11 to 12c; ducks, 12 to 13c; turkeys, 17c.

BUTTER, EGGS, CHEESE. Butter-Dairy, choice, in wrappers, 25 to

Eggs-Strictly new-laid, 28c, and fresh Cheese-Large, 15c per lb, and twins at

HOG PRODUCTS.

mess, \$20 to \$20.50. Hams, medium to likely to be in his own neighborhood. light, 17 to 171-2c; do., heavy, 15 to 151-2c; The result is that when a year like the rolls, 11 to 111-2c; breakfast bacon, 17 to 18e; backs, 191-2 to 20c.

Lard-Tierces, 101-2c; tubs, 103-4c; pails,

MONTREAL MARKETS.

Toronto, Oct. 24.-Oots-C. W., No. feed, 48 to 481-2c; No. 3 C. W., 471-2 to 3 local white, 461-2 to 47c; No. 4 local white, case of many bonds, one can buy denom-46 1-4 to 46 1-2e. Flour-Manitoba Spring wheat patents, firsts, \$5.50; seconds, \$5; Winter wheat patents, \$4.75 to \$5; strong bakers', \$4.80; straight rollers, \$4.25 to \$4.-40; in bags, \$1.95 to \$2.05. Rolled oats-Per barrel, \$5.25; bag of 90 lbs., \$2.50. Corn-American No. 3 yellow, 78 to 781-2c, Millfeed-Bran, Ontario, \$23 to \$24; Manitoba, \$23; middlings, Ontario, \$27 to \$28; shorts, Manitoba, \$25; mouillie, \$26 to \$32. Eggs-Selected, 26 to 27c; No. 1 stock, 211-2 o 23c. Cheese-Westerns, 14 to 141-2e; Easterns, 135-8 to 137-8c. Butter-Choicest, 27 1-2c; seconds, 26 1-2 to 27c.

UNITED STATES MARKETS.

ember, \$1.10 3-4; May, \$1.14 5-8 to \$1.14 3-4; No. 1 hard, \$1.121-4; No. 1 Northern, \$1.-0614. Corn-No. 3 yellow, 74c. Oats-No. white, 45 3-4 to 46 1-2c. Rye-No. 2, 93c. Bran-\$21.50 to \$22. Flour-First patents, olears, \$3.90 to \$4.25; do., seconds, \$2.80 to

Narthern carloads, store, \$1.151-2; Wilter is kept up, if at all possible. Then the strong. Corn-No. 3 yellow, 783-4c; No. yellow, 771-2c, on track through billed. Oats-Strong Barley-Malting, \$1.14 to \$1.-

LIVE STOCK MARKETS.

PRICES OF FARM PRODUCTS West steers sold at \$5.65 to \$5.75, but the bulk of the trading done in top grades was at \$5.50 to \$5.60, good at \$5 to \$5.25 medium at \$4.50 to \$4.75, and common at \$3 to \$4 per cwt. Good butchers' cows brought from \$4.25 to \$4.50 and medium \$2 to \$4 per cwt. The demand for milch cows is very good at \$55 to \$75 per head for good to choice milkers and at \$25 to \$35 for common and medium. Sheep, ewes, sold at 31-2 to 33-4c, and bucks and culls at 21-2 to 31-4c per lb. Lambs, weighing from 80 to 85 lbs., brought 5 to 51-2c per lb. Choice heavy calves \$15 to \$20 each, and the commoner ones at from Toronto, Oct. 24.-Flour-Winter wheat, \$3 to \$10 each. Sales of selected hogs were made at \$6.25 to \$6.50, and heavy lots at \$5.75 to \$6 per cwt., weighed off

> Toronto, Oct. 24.-The butcher cattle sold at from \$5.50 to \$5.75, but there were not many at that level. Good stock went from \$4.75 to \$5.25, with common as low from \$4.50 to as high as \$5.20 for something of exceptional quality. Canners brought from \$1.50 to \$2.00. The market for calves is stronger. The range of prices is from \$5 to \$8.75 each. There is little inquiry for poor stock. Sheep are steady. Hogs, \$5.90 f.o.b. and \$6.15 to \$6.35 fed and

MAKING SAFE INVESTMENTS

SOME SIGNIFICANT CONTRASTS BE TWEEN BONDS AND REAL ESTATE MORTGAGES.

Makes Sale Difficult, if Not Impossible-All Right for Big Estates and Companies-More Suitable Investments for Those of Small Means.

The articles contributed by "Investor" are for the sole purpose of guiding prospective investors, and, if possible of saving them from losing money through placing it in "wildoat" interprises. The impartial and reliable character of the information may be relied upon. The writer of these articles and the publisher of this paper have no interests to serve in connection with this matter other than those of the reader.

has but limited means, and, therefore, present comes-severe drought in many not impossible, for a person of small ca-2, 481.2 to 49c, car lots, ex store; extra No. pital to get a sufficient number of small mortgages to enable him to distribute his 48c; No. 2 local white, 47 to 471-2c; No. risk properly. On the other hand, in the inations of \$100 and upwards. The farmer who is willing to place a mortgage for so small a sum as that on his property in all probability is in such straitened circumstances that the security is very doubtful.

Of course, in the case of a very large estate the question of proper distribution of risk demands that a certain proportion of the money involved be put into sound mortgages.

As pointed out, last week, the fact that mortgages are saleable only with difficulty, is a serious drawback in the case of many investors. The reason for this is quite obvious. In the first place, mort Minneapolis, Oct. 24-Close-Wheat-De. gages, that is, real estate mortgages, are usually made by private individuals. They are not divisable, so that it is impossible 11 1-4 to \$1.11 3-4; No. 2 Northern, \$1.08 1-4 for a purchaser to buy part of a mortto \$1.093-4; No. 3 wheat, \$1.041-4 to \$1. gage. In the case of a bond, on the contrary, the holder of a thousand dol. lar Wm. Davies bond, for example, can divide it into ten bonds of \$100 each, each \$5.40 to \$5.70; do., seconds. \$5 to \$5.30; first of which is equally as secure as the whole, and it is issued by a company whose shareholders, in their desire for Buffalo, Oct. 24.—Spring wheat—No. 1 dividends, will see that its earning power prospective purchaser of a mortgage will have to go to the expense of a careful search of the title of the property mortgaged; he will have to go to the expense and trouble of having the property valu ated, he will have to worry about the Montree! C. 24. A few choice North. question of insurance. In short, it is no.

CONTAINS NO ALUM CONFORMS TO THE HIGH STANDARD OF

IOLET SMITH'S BODY FOUND

GILLETT'S GOODS

Fate of the Missing Dillon's Port School Teacher Made Plain.

A despatch from Parry Sound says: The body of Miss Violet Smith of Toronto, the nineteen year-old school teacher at Dillon's Port, who disappeared from the home of Mr. Peter Ramsay, where she was boarding, on the morning of October 9, at 7.30 o'clock, was brought to the surface of the Shebashekong River at 11.30 o'clock Thursday morning by Captain Brock Patten of Port Arthur, brother-in-law of the deceased after he had dragged the little river for some time.

as \$3.75. Good to choice cows sold for \$4.25 to \$5, and common to medium at \$5 to \$4.45 to \$4.60 to as high as \$5.20 for some time.

Though the mystery as to the amined the body to find any marks fate of the missing teacher has of foul play or any note of explanation.

Reither Rad dragged the little river between the bridges. Neither Captain Batten nor Mr. Beatty explanation of the missing teacher has of foul play or any note of explanation.

great wonder that mortgages cannot be | "cough up." Meantime it is but a drop sold for their face value. If, on the other hand, the seller of a mortgage has to pay all these expenses when the purchaser demands it, he is that much worse least, the greater part, and so is

off, as the expense adds to his loss. In the case of bonds all this trouble is obviated for the reason that the legality and security of a bond issue are, as a rule, carefully examined and passed upo once for all by one or more of the most case of small municipal bond issues the issues are for large amounts and are therefore generally so well known that there is no need for more than the mere statement that one wishes to sell in order, at most times, to find a ready purchaser.

For the small private investor, then, there is no comparison between the two classes of securities.

The writer will, of course, be accused of prejudice against mortgages. is quite true, but it is based on experience. For, many years ago I loaned a small sum on a first mortgage. The amount was small and on ample security -residential property in a part of Toronto which was rapidly growing in population and value. It so happened that I found it necessary to get some ready cash for another and much more desirable investment. I tried to sell the mortnaturally not accepted. Finally, the other one that few mortgage investors bear in investment, which proved profitable to mind. As a rule, the average investor those who "got in on it," had to be passed

The reason why large companies lik insurance, mortgage and loan companies find mortgages so attractive is this: In the first place, they employ large staffs ly incomes are so great and from such a diversity of districts that if John Jones acquainted with by no means worried. They let it pass for order for two cases of them every a season when they know it will be year.

In the case of a private investor it may amount to the whole "bucket," or, at serious matter.

C. N. R. DECIDES TO TUNNEL. Will Apply for Authority to Pierce

Mount Royal. A despatch from Toronto says: Ab the forthcoming session of Dominion Parliament the adian Northern Tunnel and Terminal Company will apply for authority to construct and operate a railway tunnel under Mount Royal, Montreal. The cost of the undertaking is conservatively estimated at \$25,000,000, and in addition the Canadian Northern Railway is likely to spend a large sum in improvement work around Montreal. It is understood that the application will be sufficiently comprehensive to allow the C.N.R. to construct and operate lines connecting its tracks with the C.N.O. and C.N.Q. railroads, and those of the Harbor Commissioners of Montreal. The tunnel will give able investment. I tried to sell the mortgage. The first and only offer was for an
amount equal to only 80 per cent of its
face value. As this meant a substantial
loss of \$200 out of every thousand, it was
naturally not accented. Finally, the other
proximately three miles in length.

APPLES FOR KING GEORGE.

Three Cases Shipped From Quebeo. for the Royal Family.

A despatch from Montreal, says places, perhaps causing a total failure of the crop in the particular district in which one has been loaning—there is a which one has been loaning—there is a spart of the routine of the day's work. which one that interest, at least, will not be forthcoming. It is hard, if pass on the security of mortgage opport is in accord with Mr. Shepherd's, tunities offered them. Finally, their year- custom ever since 1896, when the and, perhaps, a score of others find it quality of Quebec's famous apples, impossible to meet their interest they are



for any part of your home. It is in use in millions of families. Its strong white light has made

it is an its an imminor of families. Its strong white light has made it famous. And it never flickers.

In the dining-room or the parlot the Rayo gives just the light that is most effective. It is a pecoming lamp—in itself and to you. Just the lamp, too, for bedroom or library, where a clear, steady light is needed.

The Rayo is made of solid brass, nickel-plated; also in numerous other styles and finishes. Easily lighted without removing shade or chimney; easy to clean and rewick. Ask your dealer to show you his an of Rayo lamps; or writefor descriptive circular to any agency of

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