

# MARKETING SERVICES FOR SASKATCHEWAN FARMERS

## Convention

Do not miss the Big Convention for Live-stock Men at the Agricultural College, Saskatoon, January 9 to 12, 1917.

### CO-OPERATIVE DAIRYING IN SASKATCHEWAN

The Dairy Branch of the Department of Agriculture has built up a splendid market for dairy products for Saskatchewan farmers. In 1916 more than nine thousand farmers supplied cream to the 17 co-operative creameries operated by the Dairy Branch, which manufactured over 2,500,000 pounds of butter. The Dairy Branch also grades and markets export butter manufactured by privately operated creameries in Saskatchewan.

#### EXPRESS CHARGES PAID

These creameries provide a cash market for all the cream the farmers of Saskatchewan can produce. Express on cream is all paid at the creameries and any farmer with railway facilities may share in the market which the creameries afford.

#### CREAMERY PROGRESS

The development of the co-operative creameries is shown by the following figures:—

Year	Creameries	Patrons	Butter Mfd. Pounds
1907	4	213	66,246
1909	6	876	324,404
1911	9	1,596	703,583
1913	11	2,681	850,525
1915	15	5,979	2,012,401
1916	17	9,200	2,500,000

#### PRICE ACCORDING TO QUALITY

Saskatchewan co-operative creameries buy cream on a quality basis and pay a bonus for the best product. This enables them to make butter of superior quality. All export butter is graded and commands high prices. It pays farmers who produce the best grade of cream to sell it to a co-operative creamery.

Patrons of co-operative creameries do not pay profits to unnecessary middlemen.

#### CO-OPERATIVE CREAMERIES IN SASKATCHEWAN

Co-operative creameries in Saskatchewan are located at

Birch Hills	Langenburg	Regina
Canora	Lloydminster	Shellbrook
Cudworth	Melfort	Tantallon
Fiske	Melville	Unity
Kerrobert	Moosomin	Wadena
Lanigan	Oxbow	

For further information write to the Dairy Commissioner, Department of Agriculture, Regina, Sask.

### LIVESTOCK FOR SALE ON CREDIT TERMS

Three years ago the Saskatchewan Legislature passed a law providing for the expenditure of \$500,000 in purchasing livestock to be sold on credit terms to Saskatchewan farmers.

#### STOCK SUPPLIED

The classes of stock supplied consist of pure bred bulls of the right type and of suitable age for breeding, grade cows of popular breeds, pure bred boars and rams and grade sows and ewes. Deliveries begin in May.

#### TERMS

Purchasers able to pay cash are required to do so and all purchasers must pay at least 25 per cent. cash. Unpaid balances are payable in one or two instalments with interest at 6 per cent. per annum. Up to \$400 worth of stock can be bought by paying one-quarter cash and up to \$1,000 worth can be bought by paying one-half cash.

#### WHO MAY APPLY

Bona fide farmers in Saskatchewan who are members of agricultural societies, grain growers' associations, co-operative associations and shareholders or patrons of creamery companies are eligible to receive assistance in this connection.

#### ACCOMPLISHMENTS

Under this Act 1,834 head of cattle, including 235 pure bred bulls, have already been sold to Saskatchewan farmers. Sheep to the number of 5,275 have also been supplied. During the fall season, when stock shipments from the prairies are most numerous, the Department maintains an experienced cattleman in Winnipeg to make purchases for Saskatchewan farmers who desire his assistance.

#### APPLICATIONS FOR 1917

The Livestock Commissioner expects a larger demand for all kinds of livestock in 1917 and applications are now being received. Saskatchewan farmers interested in this question may obtain full particulars from the Livestock Commissioner, Department of Agriculture, Regina, Sask.

#### COMMUNITY BREEDING, BEEF RINGS, ETC.

Bulletin No. 42, which may be obtained free on request, contains valuable information on these topics.

### MARKETING LIVESTOCK, POULTRY, WOOL, ETC.

The first step towards improving present conditions of marketing livestock will be taken when those with less than a carload of animals for sale get together and sell co-operatively. Co-operative Livestock Marketing Associations have been organized at many places in Saskatchewan and have saved money for their members. Full particulars re organizing are contained in Bulletin No. 41, which may be obtained free upon request.

#### WOOL

Co-operative marketing of wool has been carried on in Saskatchewan by the Co-operative Branch of the Department since 1914, with gratifying results, as shown by the following figures:—

Year	Pounds Handled	Average Price
1914	69,404	16c
1915	150,328	25c
1916	176,556	32 1-3c

About half its value is paid to farmers as soon as the wool is received and the balance is sent when it is sold. By reducing handling charges and eliminating unnecessary middlemen's profits this method of selling wool resulted greatly to the advantage of the growers. This service will be available to Saskatchewan farmers in 1917.

#### POULTRY

Co-operative marketing of poultry is available for Saskatchewan farmers again this year through poultry marketing stations in operation at Saskatoon and Regina. In this way 143½ tons of poultry were marketed in 1915. Birds received alive are killed, plucked, packed and graded according to market requirements. Advance payments are made when the birds are received and when the poultry is sold the balance, less cost of handling, is remitted to the producers. This marketing service does not increase the price to the consumer, but puts the profits in the pockets of the producers, where they belong.

Full particulars may be obtained from the Director of Co-operative Organization, Department of Agriculture, Regina, Sask.