

# CANADIAN FIRE UNDERWRITERS' ASSOCIATION.

## MONTREAL COMMITTEE.

Met at 11.00 a.m.

MONTREAL, Sept. 12th, 1898.

*Present:* G. F. C. SMITH, (Liverpool & London & Globe,) in the Chair.

ÆTNA .....	F. W. EVANS.	NORTH BRIT & MERCANTILE.....	Not Represented.
ALLIANCE .....	P. M. WICKHAM.	NORTHERN .....	R. W. TYRE.
ATLAS.....	Not Represented.	NORWICH UNION.....	W. KAVANAGH.
BRITISH AMERICA .....	C. R. G. JOHNSON.	NORTH AMERICA .....	HAROLD HAMPSON.
CALEDONIAN.....	LANSING LEWIS.	NATIONAL OF IRELAND.....	Not Represented.
COMMERCIAL UNION.....	JAS MCGREGOR.	PHENIX OF BROOKLYN.....	HAROLD HAMPSON.
CONNECTICUT.....	HAROLD HAMPSON.	PHENIX OF HARTFORD .....	Not Represented.
GUARDIAN .....	Not Represented.	PHENIX OF LONDON.....	R. MCD. PATERSON.
HARTFORD.....	Not Represented.	QUEBEC .....	C. H. ROUTH.
IMPERIAL .....	G. R. KEARLEY.	QUEEN .....	Geo. SIMPSON.
LANCASHIRE .....	J. CARSON.	ROYAL .....	Not Represented.
LIVERPOOL & LONDON & GLOBE.....	G. F. C. SMITH.	SUN .....	Not Represented.
LONDON & LANCASHIRE.....	F. W. EVANS.	SCOTTISH UN. & NAT., .....	W. KAVANAGH.
LONDON ASSURANCE.....	E. A. LILLY.	UNION .....	T. L. MORRISEY.
MANCHESTER.....	Not Represented.	WESTERN.....	C. H. ROUTH.

Mr. Lilly being unable to remain, Mr. G. F. C. Smith was called to the chair.

A note from Mr. Thos. Davidson of the North British, was read, explaining that he was unable to attend.

The meeting was specially called, in accordance with order given at last meeting, to consider the Montreal Commission Rules and their observance.

From the discussion which ensued, it appeared that the Rules failed to restrict commission to 10 per cent. to others than a Company's Special Agents, also that the increased commissions now paid to Special Agents (owing to the Rules not limiting same) were leading to irregularities, both as regards the payment of commission to unauthorized parties and rebates to the assured.

After some expression of opinion as to how the situation might be improved, the following notice of motion was offered and ordered to be recorded in the Minutes for consideration at meeting to be called as soon after the Annual Meeting as convenient, the Companies being asked in the meantime to take the whole matter into serious consideration.

*Be it Resolved.* — That the Rules and Regulations for the Payment of Commission or Brokerage in Montreal, be amended, by substituting therefor the following:—

Companies members of this Association, or their chief representatives in Montreal having seats at this Board, may pay commission not exceeding 15 per cent. to Brokers or Agents licensed by the Association only, and to no others.

To secure a license from this Association an Agent or Broker must qualify by paying a fee of \$25 in the case of individuals, and in the case of firms \$25 for the first member and \$10 for each additional member. Upon the payment of such fee or fees to the Secretary of this Association, he shall issue a certificate to the person or persons applying for a license.

As evidence of good faith, each Company shall deposit and keep deposited with the President and Secretary for the time being, in trust, the sum of five hundred dollars.

The penalty for infraction of the Commission Rules shall be the immediate cancellation of the risk upon which the infraction has been committed, and the forfeiture of an amount equal to the premium on such risk to the funds of the Association; which amount, on the Company being adjudged guilty of the infraction, shall forthwith be transferred from the Company's deposit to the funds of the Association.

The Managers or Chief Representatives of Companies shall be required to sign a special agreement, as follows:

I, the undersigned, hereby pledge myself to observe strictly the regulations of the Canadian Fire Underwriters' Association regarding the payment of commission in Montreal, and specifically state that I will not pay, or allow to be paid by the Company I represent, a commission to any person not qualified to receive same by the rules of the Association, nor will I pay a higher commission than that named in said rules. And I furthermore agree, for and on behalf of the Company I represent, that in the event of my being found guilty of breaking the Commission Rules, to immediately cancel the risk upon which the infraction has been committed, and to forfeit to the Association an amount equal to the premium obtained on such, and the finding of the Association shall *ipso facto* be deemed to establish the violation of the Rules.

ALF. W. HADRILL,  
*Secretary.*

G. F. C. SMITH,  
*Chairman.*