

## APPROVAL SHEET DEPARTMENT

I guarantee to give collectors patronizing the above department, honest value. Unlike most dealers, I do not send stamps on approval broadcast and trust to luck in getting paid for them. I buy for spot cash and sell only on the same terms.

**SEND 25c, 50c, \$1.00 OR \$2.00.**

And receive GOOD value in stamps, nicely mounted on sheets, QUANTITY AND QUALITY GUARANTEED. Stamps being good value, I wish it to be understood that they are not returnable. By this system I have no losses, and the cash-in-advance purchaser gets the best value at the lowest possible price, and from present and past experience, this system is undoubtedly the most satisfactory to all. Remember that your correct address will be inserted free in my "STAMP DEALER'S AND COLLECTOR'S DIRECTORY." Don't fail to send it.



**B. L. BEARD,**

*Stamp Importer and Philatelic Publisher,*

Box 179.

**MONTREAL, CANADA.**

---

## You're Looking for a Snap?

Well, this year we will give you Scott's 1897 Catalogue (out sometime during December) and the CANADIAN PHILATELIC MAGAZINE for one year for : : :

**SEVENTY CENTS**

**NOW BEING DELIVERED**

Whether you reside in the United States or Canada, it will be delivered postfree to your address. Canadian subscribers save duty and unnecessary trouble by this method, as the books are mailed direct from Toronto, and United States subscribers will receive it direct from New York.

This paper will contain some good instructive matter this winter, and by taking advantage of our offer you really get this paper for nothing.

**THE CANADIAN PHILATELIC MAGAZINE,**

9½ Adelaide Street East

- - - TORONTO, ONT.