LIST OF EXHIBITORS AT ST. JOHN MOTOR SHOW WM. PIRIE, SON & CO. MOTOR CAR & EQUIP-Showing: ray-Dort Model 19, Five Paysenge Touring MENT CO., LTD. Model 19 Three Fa Model 19, Five Pa ray-Dois GREAT EASTERN uggles Modei 2, One Ton, Expre Body, Canopy Top Speed Wagon GARAGE Showing: Cole Eight Sedan. Cole Seven Passenger ROYDEN FOLEY Showing: ord Five Passenger Sedan. ord Three Passenger Coupe. ord Five Passenger Touring Car. ord I-11-2 Ton Truck. ord Light Truck. Touring. Cole Chassis for De VICTORY GARAGE & SUPPLY CO., LTD. Showing: Dodge Bros. Four Passenger Touring MARITIME PAIGE Showing: Paige Seven Passenger Touring. Paige Five Passenger Sedan. Take Five Passenger Touris-DI DESE Dodge Bros. Coups. Dodge Bros. Five Passenger Teuring Dodge Bros. Roadster Dodge Bros. Screen Business Car. Dodge Bros. 1-113 Ton Speed OLDSMOBILE SALES CO. Exhibiting: Idsmobile Model 4? Touring Idsmobile 43 A Sedan. Idsmobile 43 A Touring. SOUTHERN N. B. MOTOR SALES CO. Oakland Touring. THE CARRITTE CO., LTD. Showing: Chandler Touring Car. PARLEE MOTOR SALES Ebowing: Chevrolet Baby Grand Sedan. (Special.) Chevrolet Baby Grand To (Special.) Obevrolet Mathematical Second Obevrolet Mathematical Second Second JUTHERN N. B. MOTOR SALES CO. Grand Touring Blo-proof Inside Casings. Peerless Wind Deflector Magneto Treble Light. Chicago Stop Signal. Baby Grand Roadster Onevrolet Model 490, Five Passenger Chevrolet Model 390, Sedan-(Spe cial.) W. H. THORNE & CO., LIMITED McLAUGHLIN MOTORS Exhibiting yal Oak Tires. Showing: McLaughlin 22-35—Five Passenge Noyal Oak Trees. Skinner Bumpers. Dreadnought Tire Chains. A. C. Spark Plugs. Champion Spark Plugs. Wonder Workers Supplies. Walker Jacks. Raybestos Brake Lining. Boyce Motor Meters. Complete Lines of Other . Accessories. Touring. McLaughlin 23-36---Three Passenger Coupe. McLaughlin 22-37--Five passenger McLaughlin 22-45-Special Five Pat senger Touring. McLaughlin 22-47 - Five Passenge Master Six Sedan. McLaughlin 22-48—Four Passenger GREAT EASTERN Master Six, Coupe. McLaughfin 22-49-Seven Passenger GARAGE EASTERN MOTORS, LTD. THE WILLARD BATTERY Showing: Overland Model Four Sedan Willys-Knight Model 20. Five SERVICE C. J. MORGAN & CO. ger Touring Car. Cadillac Touring. J. CLARK & SON, LTD. K. A. BROWN Showing: Studebaker Big Six Touring Studebaker Big Six Sedan. Studebaker Special Six Touring Studebaker Special Six Four 1 THE FULLER BRUSH CO. xhibiting Fuiler Au ger Coupe. Studebaker Special Six Roadste Studebaker Light Six Touring. Studebaker Light Six Coupe. Woman's Rule Studebaker Light Six Three Pass Studebaker Light Six Sedan **CHILDREN TAUGHT RULES OF ROAD** Best Work at Safety First Lessons Expected to Decrease Number of Lowest Prices Casualties. Inclusion of courses designed to teach children the "Kules of the Road, will be urged upon school of ficials throughout the United States shortly by the Textbook Committee of

Automobile Springs Repaired shortly by the Textbook Committee of the Highway and Highway Transport Education Committee of the Bureau of Education. While it is yet too early to say definitely what the recom-mendations for these courses will con-tain, some indication can be obtained from studies which are already under way in the Detroit Public Schools as well as in some others.

smooth road the oscillation is not ncticeable. Again rattles and squeaks are ap-parent only on rough roads. So the prospective buyer of a used car should insist that the demonstration include a rike over a rough bit of road, first, fast and then slowly, while he listens attentively for unusual noiss. Another ill that used cars are Hable to is undue play in the power trans-mission system. A bad clutch or a bad transmission can be handled by a clever demonstrator so that the victim will not notice them. Fof this reason the buyer should always handle the car himself. And while driving the buyer should handle the brakes to see that they are properly lined or he may have this job to pay for the first week he owns the car. It is possible to quiet a worn set of gears, or even gears with broken teeth, temporarily, by packing the part with heavy lubricat. For this reason it is well to open the drain plugs of the transmission and rear axle and see if oil runs out or if it is grease that has been used in lubricating the part. Another bit of jockeying that is

Another bit of jockeying that is done is to dope a badly shot battery so that it will give what seems to be good service for a brief period. Now a battery may cost anywhere from \$25 to \$75, and the purchaser of a used car should be sure that this equipment will give a reasonable length of service.

A historian says that women ruled e world 2500 years before the birth Christ. They also have ruled it 1921 knocks and thumps, but it is hard to

or Built to Order.

THE STANDARD, ST. JOHN, N. B., SATURDAY, APRIL 1, 1922

<page-header><section-header><text><text><text><text><text><text><text><text><text><text><text><text> JUST turn a convenient finger con-trol and the rubber cleaneriblade sweeps back and forth, swish, swish, swish, steadily as the pend-ulum on a clock, driven by thescost-less suction of the motor. Rain, sleet or snow never have a chance to settle—the blidding drops or flakes are swept away as soon as they strike the winds yield.

Sold and installed by nearly all accessory stores and garages. See our animated moving picture at the Opera House during Motor Week.

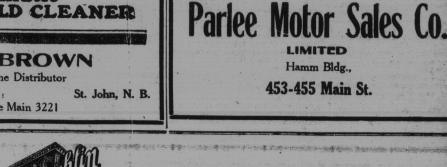
role B BRATH

K. A. BROWN Maritime Distributor

17 Prince William St. 'Phone Main 3221

WUIDSHIELD CLEANER

St. John, N. B.



ST. JOHN MOTOR SHOW AT THE ARMORIES April 3rd to April 8th. Facts you should know

when you buy a car



Also three types of trucks.

A visit to our building will convince you that we are well prepared to give service.

LIMITED

Hamm Bldg.,

OWER A AID MAK STABIL

Better Service to Owners F petitive Values-Better Clean Out High Invent

y Alfred Reeves, General Manag al Automobile Chamber Commerce

succed prices directly to the fin nsumer, instead of lowering them s wholesaier and retailer, the an bbile business fared very much to during 1921 than was genera pected and better than many of a of manufacture

pected and better than many other the increasing need for highwan anaportation, coupled with price totions in tires, gasoline and other ings entering into car maintenan remitted a production of about 1,61 00 motor vehicles or only 24 per ce es than the 2,205,000 in the recor-tar of 1920. Of this 145,000 was ucks and about 1,585,000 passen its.

trucks and about 1,550,000 passen ears. The decrease in truck product was proportionately greater than passenger cars because of the fall off in the demand for transportat business—a development that affect the railroads to an equal degree. These reduced prices have not by without substantial losses to manufacturers and the 33,000 mo car dealers, but it was deemed wo while because with final price adju-ments about completed, the indus-prime liquidated, labor more a dent, finances adjusted and defi-and economical production of pranmes under way. The adju-

and economical production p rammes under way. The adj monts have been drastic with c natatively few motor companies sh ing any profit for the past year, in the opinion of economists anticers the action taken will mo or a much healthier situation dur are

1922. He turned to address R. C. Ba the department superintendent, whom young Dodge was assigned his first apprenticeship. "Better than that," said Babo, "Th were fine. But the principal idea is give you a good working knowle of the whole department. You co hops to learn everyone of these ma-ines."

es." Babo added that young Dodge se determined to emulate his fat the latter's amazing mechanical tility. The elder Mr. Dodge, it id, could run any machine in the fourter of the latter in

sath, could run any machine in entire factory as well as the m expert workman. "We have a hard time keeping young man off some of these mi ines," he said. "He wants to kn everything first hand. The first w he was here he ruined a suft of

way in the Detroit Public Schools as well as in some others. In Detroit, for example, the work starts with the kindergarten, where the child is taught to exercise care in crossing streets, always waiting on the corner until he is sure that noth-ing is approaching with n a haif block. Later, as the child progresses to the elemental grades the course is broad-ened and the element of personal re-sponsibility enters into the courre, together with more detailed instruc-tions as to rules of safety, always in language which is easily understood and which is confined to fundament.il principles.

and which is confined to fundamental principles. As a supplement to the vocal in-struction, traffic games have been found a valuable teaching adjunct in Ohlo schools, the caffid learning more readily in this way and also becoming more interested. Thus, for example, in one kinder-garten one child ing solected as the traffic 'cop.' Others represent build-ings, others machines, others are pe-destrians crossing the street. The "cop" has a traffic sign with the words 'go' and "stop" on it, and the basies rains proceed according to the signs.

while no definite statistics are igns. While no definite statistics are valiable to show all the causes of the nany fatalities and accidents on treets and highways, it was the feel-ing of the Highway and Highway 'ransportation Education Committee a general discussion of the subject it their recent meeting in Washing-ob, that one wary definite reason is n a lack of understanding of rules. I the child can be funght care, the ules so learned will remain with him is he grows and not only will he have batter apprediation of affety as a pedestrian, but if he becomes a driver an automobile, a street car motor-man or a locomotive engineer, his comotive engineer, will always stand

point which will I is hoped that to a ce

WE ARE EXPERTS Try Us St. John Spring Works J. E. ARROWSMITH, Prop. Phone M. 1606 81 Westmorland Road CENTRAL GARAGE **AUTO REPAIR WORKS** H. L. ELLIS, MGR. All Kinds of Autos Repaired. Generators, Starters, Magnetos Satisfaction Guaranteed. LET US DIAGNOSE YOUR TROUBLE.

'Phone Main 2846. 60 Waterloo St.

(3)

THE question of greatest importance is not what you will be allowed for your old car but the price you pay for the new car and the value received.

You are money out if allowed \$100 more for your old car, yet have to pay a \$250 higher list price for a new car when the comparative value is not there.

A purchaser's loss is only postponed when trading allowances are made above a used car's real value. The deal that may appear most satisfactory to you in the beginning may prove to be the most expensive in the end.

Compare McLaughlin-Buick Values and Prices with all there others McLaughlin-Buick Cars are BUILT, not merely assembled, in Canada.

Ask us about our plan of Deferred Payments.

ST. JOHN BRANCH HOUSE, 140 Union St.

McLAUGHLIN MOTOR CAR CO., LIMITED Subsidiary of General Motors of Canada Limited

OSHAWA ONTARIO ----

GH

No one receives anything gratuitously in this world - don't be misled by false allopances.

We believe that any sales policy which encourages The giving of fictitious values for used cars is an injustice to the public. We wish to establish definitely the fact that the McLaughlin Motor Car Co., Limited, has never followed this policyrather has always based the price of its product upon actual costs and when costs come down correspondingly reduced the prices of its cars to the public without any camouflage whatsoever.

New series in Four Master Four Models in Roadster, Touring, Coupe and Sedan Types, ranging in prices from \$1,340 to \$1,995, and Seven Models of the Master Sizes in Roadster, Touring Cars, Coupes and Sedan Types, rang-ing in prices from \$1,965 to \$3,445 f.o.b. Oshawa, Sales Tax Estra.

المرينة

LIN-BU