

# POOR DOCUMENT MAY 22 1922

THE EVENING TIMES AND STAR, ST. JOHN, N. B., MONDAY, MAY 22, 1922.

13

## WANTED

### WANTED—MALE HELP

WANTED—Tailor for alteration Department. Apply at once. OAK HALL.

WANTED—Representative to work on commission basis for the selling of two well established lines in Province of New Brunswick. Reference and selling experience required. P. O. Box 988, City. 28179-4-23

WANTED—FUR MACHINE OPERATOR, experienced preferred—H. Mont Jones, Ltd. 28381-1-30

WANTED—TWO FIRST CLASS Automobile Mechanics—Apply McLaughlin Motor Car Co., Union St. 28382-5-28

GOOD WAGES FOR HOME WORK. We need you to make socks on the fast, easily learned Auto Knitter; experience unnecessary; distance immaterial; positively no canvassing; yarn supplied; particulars, etc. stamp. Dept. 24-C, Auto Knitter Co., Toronto.

WANTED—THREE FIRST CLASS Painters. Wages 60c and 65c per hour. No dabblers need apply—288 City Road. Steady work. 28178-5-29

MAKE MONEY AT HOME—40 to 80 per week for your spare time. Write for details. No canvassing. We instruct and supply you with work. West Angus Showcase, Ltd., 28178-5-29

### SALESMEN WANTED

SALESMEN MAKE \$200 WEEKLY, selling greatest Ford Specialty car. Minutes demonstration, sells hardest buyer—Milford Specialty, 76 Jarvis St., Toronto. 28048-5-28

A SALESMAN WANTED TO SELL sheet music. Write for details. Heart Music Publishers, Limited, Winnipeg.

### WANTED

MARRIED COUPLE WANT ROOM and board, central. State terms. Box 28, Times. 28381-5-28

WANTED—STORAGE FOR AUTO, vicinity of Mecklenburg St.—Phone Main 8278. 28234-5-26

WANTED—SUMMER COTTAGE AT Loch Lomond, with at least three bedrooms. State terms, etc. Box 7, 86, Times Office. 28180-5-28

WANTED—SEWING BY THE DAY. Phone Main 918-31. 27942-5-23

### SITUATIONS WANTED

WOMAN WANTS WORK BY THE DAY—Write Box 28, Times. 28283-5-26

WOMAN WANTS WORK BY DAY. Good references—Box 24, Times. 28285-5-28

POSITION WANTED BY YOUNG man who has had experience in both office work and grocery business. References. Box 28, Times. 28246-5-28

LADY WISHES POSITION WITH someone going to country. Willing to help with light housework. Times. 27934-5-23

### HOUSES WANTED

WANTED—TO RENT FOR SUMMER months, room or small cottage on C. P. R. near station, Westford or Grand Bay preferred—Reply Box 28, Times. 28247-5-28

### IRON, STEEL, METAL AND MACHINERY

Canadian Markets Generally are Reported Firm—May Best 1921 Month So Far.

In its summary of the iron, steel, metal and machinery markets, Canadian Machinery and Manufacturing News, Toronto, makes the following comment in its May 18th issue:

Canadian markets generally are firm. Demand is keeping up as well as can be expected, and with a few exceptions, there is no cause for complaint. The iron and steel section is showing decided signs of strength, and the volume of business closed so far this month indicates that it is by far the best this year.

Dealers were looking for improvement in May, and in the majority of cases, the volume of added business is satisfying them. Galvanized sheets are particularly active, and the price is now \$5.00 in place of \$4.50.

Roofers are exceptionally busy, and in some cases cannot accept further orders. A well-known Canadian representative of a large American concern says that if Canadian consumers do not place orders for their steel requirements in the near future, they will be sadly disappointed in delivery dates, for the American steel mills are booking a large number of orders ahead. Railroad material is in heavy demand in the States, but Canadian markets will not show strength in this respect until the government decides to spend money on track material. Such a move is unlikely at present.

Non-ferrous and scrap metals are very quiet. Pig iron has also tapered off. Consumers of pig seem to be pretty well covered, and until the rate of melt is increased in foundries throughout Canada, no added interest can be expected.

Small tools and supplies continue to be in fairly good demand. Enquiries are general, this applying both to goods and machinery. Machine tools are holding their price over the week, but nothing to speak of, but it shows that the tendency is downward, not upward. To prove that some things can go up, gasoline took a jump of 1½ cents a gallon during the week, but whether the rumor of

## SHOPS YOU OUGHT TO KNOW

Designed to place before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores.

### AUTO STORAGE

AUTO STORAGE, WIRE STALLS to let, cars repaired, cars washed. At Thompson's, 55 Sydney St., Phone 688.

### BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes, daintily made of the finest material, everything required; ten dollars complete. Send for catalogue. Mr. Wolston, 478 Yonge street, Toronto. 11-1-1921

### BARGAINS

HOUSE DRESSES AND APRONS, Corsets and Underwear at Wetmore's, Garden St.

### DANCING LESSONS

PRIVATE DANCING LESSONS, Main 4282—R. S. Searle. 27928-5-28

### DYERS

NOTICE TO MOURNERS—Fast black returned in 24 hours. Phone 4700, New System Dye Works.

### ENGRAVERS

WEDDING ANNOUNCEMENTS and Cards, Jewellery Engraving, etc.—A. C. Plummer, 238 Union St.

### LADIES' TAILORING

EVERYTHING IN LADIES' and Gents' Tailoring and Fur. Made to order. A. Moeve, Artist Tailor, 29 Germain.

### MATTRESS REPAIRING

J. W. CASSIDY AND CHARLES Kala, home Service Mattress Company, Mattresses and Bed Spring Makers. Mattresses cleaned and repaired. Bed Springs rewired and repaired. Upholstering of all kinds. Cushions made to order. Cooey Corners, etc. Telephone M. 3854, 26½ (R) Waterloo street. 28283-5-28

ALL KINDS OF MATTRESSES and Cushions made and repaired. Wire Mattresses re-stretched. Feather beds made into mattresses. Upholstering and re-covering of all kinds. Cushions made to order. Cooey Corners, etc. Telephone M. 3854, 26½ (R) Waterloo street. 28283-5-28

PAINTS

H. B. BRAND PAINTS, \$3.50 TO \$4.00 per Gallon. Send for Color Card—Haley Bros., Ltd. 6-9-1922

### PAINTING

TELEPHONE M. 38-21, PAUL Kantal, Painter. All work guaranteed. Hanging and whitewashing. All orders promptly attended to, 100 Hillyard street. 27934-5-23

### PIANO TUNING

PIANO AND ORGAN TUNING AND repairs. All work guaranteed, reasonable rates.—John Halsey, Phone Main 4421.

### PIANO MOVING

HAVE YOUR PIANO MOVED BY the modern method. Furniture moved to the country, and general cartage.—Phone 4421, Arthur S. Stackhouse.

### PICTURE FRAMING

WE ENLARGE PICTURES OF ALL sizes. Work guaranteed.—Kerrett's, 229 Union St. 28061-6-30

PICTURES FRAMED AND ENLARGED at lowest prices at Kerrett's, 229 Union (opposite Opera), Main 8844. 28216-6-31

### PLUMBING

R. D. HARRINGTON, PLUMBING, hot water heating, Gurney pipes, furnaces installed. Repairs promptly attended to.—5 Dorchester St.

C. R. MURRAY, PRACTICAL Plumber, Steam and Hot Water Heating a specialty. Repairs work promptly attended to. Satisfaction guaranteed. Address 22 Clarence St., Phone 4401.

CHAS. H. MCGOWAN, SANITARY Plumbing and Heating Engineer. Satisfaction guaranteed. Repairs promptly attended to.—4 Castle street.

G. W. NOBLE, PLUMBER AND Gas Fitter, Jobbing promptly attended to.—45 St. Paul street, M. 3082.

### ROOFING

GRAVEL ROOFING, ALSO GALVANIZED IRON and Copper Work. Joseph Mitchell, 198 Union street, Telephone 1401. 28281-5-30

### SECOND-HAND GOODS

SECOND HAND CLOTHING, Jewellery, diamonds, old gold, silver, guns, etc. purchased.—H. Gilbert, 34 Mill street, Phone 4012.

### SHOE REPAIRING

SHOE REPAIR SHOP, 7 DOCK street, near corner Union. New Victor machines, only best stock; skilled workmanship, prompt service, moderate prices.

### WATCH REPAIRERS

FINE WATCH REPAIRING A. Smith, Jewellery, Clocks and Jewellery. Ernest Law, Est. 1885, 8 Colburn.

### WELDING

WELDING AND CUTTING OF ALL kinds of metals by Oxy-Acetylene process.—C. J. Morgan & Co., Ltd., 43 King street. 28283-5-28

### WHITEWASHING

WHITE-WASHING, PAINTING ceilings specialty.—Phone M. 2808-12. 28221-5-23

WHITE-WASHING, PAPER HANGING, etc. Call H. A. Smith or Phone 38 Kennedy St. 28187-5-28

## FINANCIAL

### NEW YORK MARKET.

(By Direct Private Wires to McGouglan & Co., 111 Wall Street, City.)

New York, May 22.

Open High Low

Allied Chem. 68 68 68 68  
Am Can 48 48 48 48  
Am Loco 114 114 114 114  
Am Int Corp 48 48 48 48  
Am Sugar 78 78 78 78  
Am Wool 92 92 92 92  
Am Smelter 85 85 85 85  
Am Sulfate 85 85 85 85  
Am Car & Fdry 162 162 162 162  
Asphalt 148 148 148 148  
Erie Com 63 63 63 63  
Atchafalpa 100 100 100 100  
Am Telephone 122 122 122 122  
Anacostia 54 54 54 54  
Atlantic Gulf 88 88 88 88  
Beth Steel 78 78 78 78  
Balt & Ohio 48 48 48 48  
Bald Loco 118 118 118 118  
Butte & Sup 83 83 83 83  
Can Pacific 101 101 101 101  
Erie Com 63 63 63 63  
Coco Cola 29 29 29 29  
Coca Cola 44 44 44 44  
Coca Cola 67 67 67 67  
China 81 81 81 81  
Cridble 74 74 74 74  
Cuba Cane 17 17 17 17  
Columbia Gas 8 8 8 8  
Coca Cola 29 29 29 29  
Endicott John 88 88 88 88  
Gen Motors 14 14 14 14  
Gen Motors 78 78 78 78  
Inspiration 42 42 42 42  
Inter Paper 22 22 22 22  
Kali Spring 38 38 38 38  
Kaiser 88 88 88 88  
Lack Steel 78 78 78 78  
Midvale 24 24 24 24  
Mo Pacific 62 62 62 62  
Mid States Oil 15 15 15 15  
Mex Fete 40 40 40 40  
N. Y. N. H. & H. 38 38 38 38  
Nor Pacific 77 77 77 77  
Nor Pacific 67 67 67 67  
Pan American 67 67 67 67  
Punta Sugar 40 40 40 40  
Pena Sugar 68 68 67 67  
Pere Marquette 88 88 88 88  
Pure Oil 88 88 88 88  
Reading 48 48 48 48  
Rock Island 42 42 42 42  
Roy Dutch N. Y. 62 62 62 62  
Retail Stores 74 74 74 74  
Rep I & Steel 108 108 108 108  
Southern Pacific 25 25 25 25  
Studebaker 22 22 22 22  
Singular Oil 88 88 88 88  
Tex Pac C & O 30 30 30 30  
Union Pacific 23 23 23 23  
Union Pacific 189 189 189 189  
Unifed Drug 78 78 78 78  
Unifed Drug 107 107 107 107  
Westinghouse 63 63 63 63

### CHARGES INTEREST ON

Overdue Accounts. CHS Crooks of Fairbury, Neb., a town of 5,000 population, tells some interesting facts about the unique methods for collecting accounts used in his store. The Crooks store had difficulty in getting its money until the following plan was adopted:

A three per cent. discount is given to all customers whose accounts are paid before the 10th of the month.

All accounts paid between the 10th and the 30th of the month are net cash.

On all accounts over thirty days due, a charge of 7-8 of one per cent. is charged.

For all cash purchases of which \$1 or more is paid on account, a discount of five per cent. is given to the customer.

Before the plan was adopted Crooks' store had a net cash of \$500 per month, and after the plan was adopted, the net cash was \$1,000 per month.

After the plan was adopted, the net cash was \$1,000 per month, and after the plan was adopted, the net cash was \$1,000 per month.

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## M'LEAN GIVES STRONG STORY OF EXPERIENCE

Declares Mealtime Comes Too Slowly Now, and Says He is Lucky to Get Such a Valued Medicine as Tanlac.

"My troubles are all gone and Tanlac helped me in every way," said James McLean, 229 City Road, St. John, N. B. "Stomach trouble made my life miserable except for three years. I seldom ate anything except at noon, for the food soured in my stomach and caused gas that made me gasp for breath. I got insufficient sleep, and while at work such severe pains would come in my side that I could hardly stay on the job."

"I tried it and now mealtime comes too slowly, my appetite is so keen. I get plenty of restful sleep and my work all goes. I'll always pass the good word along for Tanlac."

Tanlac is sold by all good druggists.

On all accounts over thirty days due, a charge of 7-8 of one per cent. is charged.

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