External Affairs Management Seminar

MODERN TOOLS FOR MODERN MANAGEMENT -- OFFICE EQUIPMENT

by

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- Biographical Notes -

Mr. Crossan's career has been largely concerned with auditing and systems work, and he has specialized in the application of modern technology and new developments to office problems.

On graduation from the University of Toronto (B. Com.) he joined Canadian General Electric and spent seven years as senior travelling auditor engaged in both audit and systems work, and three years as Chief Administrative Officer, Montreal District.

He joined Underwood Limited in 1940 and for 18 years was successively Sales Manager, Montreal District, District Sales Manager, Eastern District, and eventually Canadian Sales Manager, Automated Data Processing Division, including accounting machines and equipment peripheral to computers.

In 1958 he was appointed Executive Vice-President and General Manager of Associated Broadcasting Corporation, Toronto, a company engaged in communications and closed circuit broadcasting.

In April 1965 he became Chief of the Special Products Division of the Machinery Branch of the Department of Industry which fosters the development of the office equipment and scientific and industrial instrumentation industries. He assumed his present post in January, 1966.