

CINEQUIP INC.

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Keywords: Specialized communications equipment for explosive ordnance disposal teams. Night vision systems up to third generation. Counter-surveillance equipment. Broadcast video equipment (new and used).

History: Cinequip Inc. originated as a motion picture and television sales, service and rental operation in 1967. This market is still serviced but Cinequip has diversified into other areas.

Capability/Products: In addition to the original products/services, Cinequip has diversified into low power communications equipment, used worldwide by bomb disposal teams. This equipment was designed by bomb technicians for use by bomb technicians, and is offered in three systems, including full training for maintenance for offshore purchasers. Also offered are second and third generation night vision equipment to approved police and government agencies. Cinequip is capable of responding to contracts in the Million Dollar + range.

Experience: Cinequip has delivered equipment to over 150 police and government agencies worldwide. Many contracts are pending approval. The Mk200EDU communications equipment is considered the standard of communications for bomb squads in a number of countries throughout the world.

Equipment: Machine shop, electronic RF facilities, maintenance facilities for many different types of electronic and mechanical equipment. Some optical calibration ability.

Plant Size: 6,000 square feet

Average Work Force: 9

Gross Sales: \$2 M +

Export Sales: \$500,000.00 +

Export Markets: Worldwide

Ratio Commercial/Defence: 3/1

Date of this profile: January 28, 1992