

## IMPORTERS/DISTRIBUTORS/USERS

Direct exporting to Italy demands Canadian exporters visit Italy at least once a year, learn about the market, and meet with potential importers, end-users, wholesalers, distributors, retailers and agents. Exporters must develop a network of contacts on the Italian side and establish working relationships with several key individuals. In light of constantly evolving circumstances, the following list of importers, distributors and end-users cannot be timeless or exhaustive, Canadian fish and seafood exporters are advised to check relevant details with commercial contacts and to adhere strictly to the specifications set by Italian importers and authorities.

Adriacoop S.C.R.L.  
Via Pigafetta  
63039 S.Benedetto Del Tronto (AP)  
Italy  
Tel: 0735-592159  
Fax: 0735-588664  
Product: fresh, frozen

Agras S.R.L.  
Piazza della Vittoria, 14/30  
16121 Genova (GE)  
Italy  
Tel: 010-586703  
Fax: 010-565779  
Contact: Dott. Romanengo, Direttore  
Product: frozen, canned

Alfa Surgelati S.R.L.  
Via Domenico Jachino, 10  
00144 Roma (RM)  
Italy  
Tel: 06-529.0705  
Fax: 06-529.3847  
Contact: Sig. G. Reggiani, Direttore  
Product: frozen

Alimenti Sud S.P.A.  
Via Domitiana Km. 31  
81030 Castelvolturno (CE)  
Italy  
Tel: 0823-852161  
Fax: 0823-852981  
Contact: Sig. M. Cassese, Direttore  
Product: fresh, frozen

Alipes S.R.L. Rappresentanze  
Alimentari  
Via Villani 93  
00179 Roma (RM), Italy  
Tel: 06-7886991  
Fax: 06-7802758  
Contact: Sig. Marco Passoni  
Product: canned

Aloia Riccardo S.R.L.  
Corso Meridionale, 58  
80143 Napoli (NA), Italy  
Tel: 081-265546  
Fax: 081-5538256  
Contact: Mr. Riccardo Aloia, Dir.  
Product: salted

Alpina Carni S.N.C.  
Via G. Leopardi, 32  
36060 Romano D'ezzelino (VI)  
Italy  
Tel: 0424-35739  
Fax: 0424-34574  
Contact: Sig. Lino Lorenzato, Pres.  
Product: smoked

Amati Riccione S.P.A.  
Via Maranello, 1/3  
40070 Coriano Di Rimini (FO)  
Italy  
Tel: 0541-657084  
Fax: 0541-657315  
Contact: Dott. F. Leonelli, Dir. Acquisti  
Product: fresh, frozen, canned

Amati Sud S.P.A.  
Loc. Greppe di Pantano - Z.I.  
86039 Termoli (CB)  
Italy  
Tel: 0875-751501  
Fax: 0875-751751  
Product: fresh, frozen

Amoruso Import-Export S.P.A.  
Via Acquasalsa, 38  
80045 Pompei (NA)  
Italy  
Tel: 081-8501498  
Fax: 081-8501495  
Product: fresh, frozen, smoked,  
canned

Arca Import S.R.L.  
Via Amerigo Vespucci 9  
80142 Napoli (NA)  
Italy  
Tel: 081-5536094  
Fax: 081-260000  
Product: salted, smoked, canned

Ariete S.R.L.  
Via Bernardino Alimena, 32/40  
00173 Roma (RM)  
Italy  
Tel: 06-7233036  
Fax: 06-7970102  
Contact: Sig. G. Bizzarri, Direttore  
Product: fresh, frozen, smoked