## MEMOREX CORPORATION

San Tomas at Central Expressway, Santa Clara, CA 95052. Mr J. Rodriguez, Head of Engineering.

(408)987-1000

Memorex is California's thirty eighth largest corporation; producing disc storage, tape drives, communications equipment, disc packs, computer, video and audio tape, and word processing supplies. Memorex operates nine plants all in the vicinity of Santa Clara and employs eleven thousand people. Mr Rodriguez mentioned one of the Corporation's packaging lines only; the line for computer tape reels. The line comprises bagging equipment, casing, carton sealing and labelling. Mr Rodriguez is currently planning a second line which should include automatic carton erecting and casing with top and bottom sealing. Interested Canadian companies should contact Mr Rodriguez.

TELEDYNE INC.

Head Office, 1901 Avenue of the Stars, Los Angeles, CA 90067

(213)277-3311

Teledyne is California's fifteenth largest corporation. The company develops and manufactures industrial, aviation, and electronics, specialty metals and consumer products. The corporation operates twenty-six manufacturing companies each producing a highly specialized product. Most of these companies are of no real interest to Canadian machinery manufacturers but several Teledyne companies do have potential. Those companies are: Teledyne Laars- commercial and domestic water heaters and swimming pool heaters; Teledyne Systems- Micro-electronic devices; Teledyne Kinetics- electromechanical devices, wire stripping devices, communicators. We suggest Canadian manufacturers contact the Teledyne head office for details of the various Teledyne companies.

LITRONIX INC.
A subsidiary of the Siemens Corporation

19000 Homestead Road, Culpertino, CA 95014

(408)257-7910

Litronix manufactures solid state optoelectronic components and employs 1500 people. The components Litronix manufactures are used in L.E.D displays, they are packed in quantities of thirty into plastic tubes called 'rails'. The tubes are then packed into cartons for shipping. Cartons are sometimes filled with a cushioning foam by a 'Flowpack' machine. All of this work is performed manually. The company is not interested in packaging machinery unless it has been specifically developed for their product.