

REPORT 4  
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

188

POST :422-VIENNA

016-INDUSTRIAL MACHIN,PLANTS,SERV.  
AUSTRIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

MANUFACT & MATERIAL PLANT,EQP.

THE POST EFFORTS IN CREATING COMPREHENSIVE LIST OF AUSTRIAN  
MANUFACTURERS AND DISTRIBUTORS OF CNC MACHINES HAS BEEN ALMOST  
COMPLETED. WE EXPECT TO FINALIZE IT WITHIN NEXT FEW MONTHS.

ASSUMING THAT POST WILL BE GIVEN REQUESTED DATA PROCESSOR WE  
WOULD DEVELOP A CONTACT SYSTEMS LIST ON SECTORIAL BASIS FOR  
CANADIAN COMPANIES.

THE COMPLETED LIST WILL FACILITATE J/V,  
TECHNOLOGY TRANSFER AND MANUFACTURE UNDER  
LICENSE AND RECIPROCITY IN REPRESENTATION.

ESTABLISH COMPREHENSIVE SOURCING NETWORK FOR  
USE OF CANADIAN EXPORTERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 SECOND PHASE OF PREPARATION FOR CANADIAN  
ENVIRONMENT TCEHNOLOGY MISSION TO AUSTRIA  
SEPT'88.

LIST OF CONTACTS FOR THE MISSION ESTABLISHED;  
MAJOR POTENTIAL PARTNERS IDENTIFIED.

QUARTER: 1 VISIT OF DR. MAY OF UNIDO TO CANADA ARRANGED IN  
MAY'88.

VISIT RESULTED IN POSSIBILITY TO ESTABLISH TRUST  
FUND AGREEMENT BETWEEN UNIDO AND CIDA TO FINANCE  
CANADIAN CONSULTANTS WORK OVERSEAS;

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----