REPORT 4 89/05/10

## QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :301-ADDIS ABABA

007-POWER & ENERGY EQUIP. & SERV.
ETHIOPIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

HYDRO

OBTAIN DETAILED DEVELOPLMENT PLAN FOR SECTOR FROM EELPA AND PROVIDE ADVANCE INFO TO CDN INDUSTRY.

OBTAIN DETAILED TOR FOR GEOTHERMAL DEVELOPMENT.

COMPANIES WILL BE BETTER INFORMED ABOUT MARKET OPPORTUNITIES.

COMPANIES WILL BE IN BETTER POSITION TO BID ON GEOTHERMAL PROJECT.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 ASSIST MORE CDN CONSULTING FIRMS FOR POWER GENE-RATORS STUDY, MINING EXPLORATION AND IMPLEMENTA-TION OF TURN KEY PROJECTS.

QUARTER: 2 Increase number of contacts with EELPA, Central Planning Committee & Gov't Procurement Agencies to promote Cdn expertise.

QUARTER: 3 ----

QUARTER: 4 -----

QUARTERLY RESULTS REPORTED:

SMALL HYDRO PROJECT STUDY UNDER NEGOTIATION
-MORE CDN COS INTERESTED IN MINING.
-CDN FIRM WORKING ON ETHIO-DJIBOUTI POWER
TRANSMISSION STUDY.

Maintained contact and Cdn involvement in EELPA projects.