

REPORT 4
87/09/25

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 303-NAIROBI

004-DEFENCE PROGRAMS, PRODUCTS, SERV
KENYA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

AMMUNITION SALE TO DOD

AWAITING ANNOUNCEMENT OF TENDER.

PARACHUTES - REMAIN AV COURANT WITH DOD REQUIREMENTS.

ADVISE CDN MANUFACTURER WHEN REQUIREMENT
ARISES.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST CCC WITH ITS CONTRACT WITH 82AF
FILM EVENT HELD FOR 82AF WITH DEHAVILLAND

-\$341,000 OF SPARES SOLD TO 82AF JAN TO MAR/87.
PROCESS FOR PAYMENTS ACCELERATED. -INTEREST SHOWN
IN PURCHASE OF TWIN OTTERS-MILITARY CONFIGURA-
TION. PARACHUTES OBTAINED FM U.S. UNDER FMS. AMMU-
NITION CONTRACT AWARDED TO SINGAPORE INDUSTRIES.

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----