DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights Submitted by Posts by Region $\frac{\partial u}{\partial x} = \frac{\partial u}{\partial x} + \frac{\partial u}{\partial x} +$

Region: UNITED STATES

Mission: 602 CHICAGO

Market: 577 UNITED STATES OF AMERICA

Sector: 002 FISHERIES, SEA PRODUCTS & SERV.

Subsector: 021 FISH & SHELLFISH & OTHER PROD

Statistical Data On Next Year Sector/sub-sector (Projected)	Current Year (Estimated)	1 Year Ago 2 Years Ago
Mkt Size(import) \$ 13400.00M Canadian Exports \$ 23.00M Canadian Share 0.20%	\$13000.00M \$ 23.00M 0.20%	\$13000.00M \$12600.00M \$ 23.00M \$ 22.10M 0.20% 0.20%
of Import Market		
Major Competing Countries		Market Share

Major Competing Countries

i)	410	NORWAY			1.00	· · · · · · · · · · · · · · · · · · ·	000	%
		JAPAN			1 1		000	
		NEW ZEALAND					000	
		ECUADOR					000	
v)	577	UNITED STATES OF	AMER I CA				000	Z

Cumulative 3 year export potential for CDN products 60-100 \$M in this Sector/Subsector:

Current status of Canadian exports: Well established and growing

Current Total Imports Products/services for which there are In Canadian \$ good market prospects 0.00 M i) APPETIZERS - FINGERFOODS 0.00 M (i) FISH ENTREES

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

- a lack of interest in the market on the part of Canadian exporters
- non competitive pricing
- difficulties of adaptation of marketing techniques to the market by some Canadian companies