

RPTCL

TRADE AND INVESTMENT PROMOTION PLANNING SYSTEM

89/90 SECTOR/SUB-SECTOR HIGHLIGHTS

Mission: SAO PAULO

Market: BRAZIL

Sector : OIL & GAS EQUIPMENT, SERVICES

Sub-Sector: ALL SUB-SECTORS

Market Data	2 Years Ago	1 Year Ago	Current Year (Estimated)	Next Year (Projected)
Market Size	350.00 \$M	300.00 \$M	300.00 \$M	400.00 \$M
Canadian Exports	20.00 \$M	15.00 \$M	20.00 \$M	35.00 \$M
Canadian Share of Market	6.00 %	5.00 %	7.00 %	9.00 %

Cumulative 3 year export potential for
CDN products in this sector/subsector: 60-100 \$M

Major Competing Countries	Market Share
UNITED STATES OF AMERICA	35.00 %
FRANCE	15.00 %
UNITED KINGDOM	15.00 %
GERMANY WEST	10.00 %
NORWAY	5.00 %
JAPAN	5.00 %

Current Status of Canadian
exports in this sector/subsector: Small but expanding

Products/services for which there are good market prospects:

1. DEEP WATER PRODUCTION SYSTEMS
2. NATURAL GAS DISTRIBUTION CONSULTING SERVICES
3. NATURAL GAS PROCESSING PLANTS
4. PIPELINE ENGINEERING
5. NATURAL GAS COMPRESSORS AND TURBINES
6. SCADA SYSTEMS
7. SLUDGE & WASTE DISPOSAL SYSTEMS
8. TESTING, INSPECTION & MONITORING INSTRUMENTS/SERVI
9. DRILLING EQUIPMENT/SERVICES
10. NATURAL GAS CONVERSION FOR VEHICLES
11. DATA INTERPRETATION SOFTWARE/SERVICES
12. PROCESS SIMULATION SOFTWARE/SERVICES