



MALABAR HILL.

Photo. by Clifton & Co.

This is the residential section of Bombay and is famed for its magnificent residences.

shops and high-class business premises, one cannot fail to notice the noble block recently built and occupied by the Sun Life Assurance Company of Canada.

Company, and we would cordially recommend our friends to assure with this Company.

Yours faithfully,

NOLIN BIHARI SIRCAR,
NAVDAIP CHUNDER ROY,
BHAIRABHAL KSHATRIYA,

Executors of the Estate of
late Mokundy Lall Khetry.

Promptly and Satisfactorily Paid.

Calcutta, 30th Nov., 1904.

To the

Sun Life Assurance Company of Canada.

Dear Sirs :

We beg to own receipt with thanks of cheque No. 124, dated the 25th day of November, 1904, for Rs. 20,000/-, being the amount of claim under policies Nos. 77,897-900, on the life of the late Mr. Mokundy Lall Khetry. We desire also to express our acknowledgment to your general agents, Messrs. Kerr, Tarruck & Co., for their courtesy in assisting us in preparing the claim papers, and the way in which the said claim has been paid, promptly and satisfactorily. This liberal treatment and the ready manner in which the loss is paid, speaks volume, for the

"Yes, I used to be in the assurance business. I once got a man to take out a \$50,000 policy only about a week before he happened to be killed. He was a mighty hard chap to land, too. I had to talk to him for nearly six months before I got him."

"That was tough on the company. I suppose you regretted after it was all over that your persuasive powers were so good."

"Um—no, I never felt sorry about it. I married the widow."