

Steinmetz the Wizard

(By LINDSAY DENISON).

HE NEVER HAD A SALARY.

He Worked To Free Mankind of Toll He Feared Women And Loved Children—Socialist, He Ignored Man-Made Rules.

"I have invented nothing," said Steinmetz. "I count, measure and record. What they call inventions are the signposts of my progress." Yet in his laboratory a little more than a year ago he set up a man-made thunderbolt machine which hurled destruction at his will into a miniature village. Picturesque as was the demonstration, he regarded it as valuable for the amusement it gave him in the amazed admiration of the scientists who had come to rever him as a master of them all. His real object in creating the marvel was to find a way by which the energy wasted in nature could be made to relieve humanity of toll—a problem which carried right on with him when the reproduction of a thunderstorm fell short of its solution.

The chief of one of the Nation's most thoroughly organized corporations, he was a noted Socialist. He believed the Government should exercise a monopoly of everything and do it by electricity. He would not ride if he could help it in a vehicle driven by gasoline explosions. Utterly abstemious in gratifying his animal appetites he angrily maintained his right to gratify them if he pleased, as he did not.

Steinmetz walked into the Schenectady plant of the General Electric Company for the first time and found himself confronted by a "No Smoking" sign in the solemnly luxurious offices provided for him. He went to the desk, twisted a torn piece of paper into a swab-brush and painted a placard which he pinned under the no smoking sign. It read: "No Smoking; no Steinmetz." He went home and stayed there three days until the company sent an ambassadorial committee to coax him back by promising that all the no smoking signs should come down.

Perhaps in a sympathy born of his own misshapen figure, his best beloved pet was a gila monster; he built a great conservatory on the side of his house and filled it with cactus plants and lighted it with electric mercury lamps to "bring out the full glory of their color."

Steinmetz with all his confidence had a sturdy belief in himself as a prophet. He saw it was a sleepy giant who rather than make the most of what God offered him, he forecast a time when all rivers, brooks and rills would be dammed until they became canals with an electricity generating station at every change of level concentrating their product at public centres with which to furnish every citizen with light, heat and power to do every task from washing dishes to erecting a bridge. He saw the continent gridded with roads of steel which would carry electric trains at three miles a minute. His future world was a mechanical playhouse in which the joy of living would take the place of the living wage.

Steinmetz was utterly unconscious of the abnormal qualities of his resourcefulness. He had a little camp on the Mohawk river where he went to be alone by himself. He could think best when he was fishing, he said. He came back to the Schenectady plant with the solution of an intricate problem which could only have been worked out by logarithms. "I didn't know you had taken your logarithm tables with you," said his secretary, when he turned over his notes to her to be typewritten. "No," he said, cursing himself gently for his lack of foresight. "I had to stop fishing and take a pencil and make out a table of logarithms before I could get the thing straight."

He carried his faith in the right of man to be comfortable, regardless of conventions, into his dress. He went about his work in a sleeveless undershirt or a sweater, according to the weather and to the affectionate scandal of his clerks and stenographers who loved him as much as he feared them.

When asked why he did not arrange for a fixed salary for his services, he answered: "Man wants but little here below; but he never knows how little until he finds he can have everything he wants."

"One great way of conserving life," Steinmetz said to spare the burdens of memory. "I never remember a man by his name or his face. I remember him as the man who said this or the man who did this."

Steinmetz was almost kept out of the United States when he came in 1889. Ellis Island regarded him as a crippled, unhealthy youth of 24 in 1889. Ellis Island regarded him as likely to become a public charge; besides his jaw was all out of shape and he had a toothache.

He had been exiled from Germany because he was rightfully suspected of being an active Socialist and the Lusk's of his day to whom Socialism was only another name for anarchy tried to put him in prison—where they did put a lot of his friends. He put his scientific mind of secret licks and codes and evaded arrest for a time. At Zurich he attended university lectures and studied electricity.

1000 Children's Hats

Worth 45c. to 75c.
Special 10c each

Come early and get yours as they will go like hot cakes. Not more than 6 to a customer.

Open Every Night Until 10 O'clock

THE FINAL CRASH

Selling Out!

As advertised at our last sale—"A Merchant Quits," we have just been advised by him to sell out the remainder of \$20,000 worth of merchandise by the end of the month.

PRICES RIPPED TO PIECES

It really is exciting a selling of this kind, it's unbelievable. Just look at some of the values in our **SELLING OUT SALE!**

We DEMAND

That in justice to yourself to lay away all business and pleasure and share in these wonderful bargains.

Big Reductions

On the following: Boys' Caps, Children's One-Piece Suits, Coats, Sweaters, Wool Suits, Ladies' Sweater Coats, Slip-ons, Fur Sets, Scarfs, Camisoles, Tams, Blankets, etc., etc.

All Must be Sold

75 Ladies' Felt Hats

Formerly \$2.48.
SELLING OUT PRICE \$1.48

40 Ladies Coats

Were selling for \$28.00 to \$45.00
SELLING OUT PRICE 13.98 to 25.00

30 Boys' Overcoats

Value \$16.00.
SELLING OUT PRICE 8.75
Age 9 to 14 years.

Men's Pants

Value \$4.50, \$6.00.
NOW 2.48 & 3.98

Our Entire Stock of Men's Suits

Value \$20.00 to \$40.00.
SELLING OUT PRICES 12.98, 14.75, 16.50, 19.48

NOTICE!

This is a Final Sale; it means the end. Our doors close December 31st.

Men's Caps

Grouped in three lots.
Values to \$3.00
SELLING OFF PRICES 98c & 1.48

45 Men's Overcoats

Value \$28.00.
SELLING OUT PRICE 14.98

Men's Sox

Blue, Black, Brown.
4 Pairs for **50c**

40 Men's Pull-over Sweaters

Were \$3.50.
SELLING OUT PRICE 1.48

200 Men's Work Shirts

98c each

200 Infants' & Children's Pure Wool

Sweater Pullovers

Value \$2.00 and \$3.25.
Selling Out Price \$1.18

Greatest price slaughter ever known. Everything must be sold by December 31st.

Open Every Night Until 10 O'clock

Remember this is not an ordinary Sale, but a

SELLING OUT SALE!

Outports, NOTICE!

This is your golden opportunity to buy your Fall goods cheap.

SPECIAL! SPECIAL!

Bureau Scarfs and Table Runners

Were 75c.
SELLING OFF PRICE 19c each

150 Ladies' Hats

Values to \$8.50.
Grouped in two lots
2.98 and 3.98

This is a Real SELLING OFF SALE. You may doubt our words, but you can't doubt the evidence of Your Eyes

"VERY CHEAP" IS OUR NAME AND OUR ADDRESS IS

335 WATER ST. 335 WATER ST.

Formerly Bishop & Sons Hardware Department

Corner Water Street and Bishop's Cove



SELECT HER BOX

— OF —

CHOCOLATES

NOW

VARIETIES TO CHOOSE FROM

— AT —

THE WEST END CANDY STORE.

ST. JOHN'S

Grocery Stores

Granulated Sugar, lb. .10c

Holyrood Potatoes, 50c

Grants, lb. .15c

Hyrood Cabbage, that with a taste, lb. .5c

Beans, 1 lb. Packets .18c

st Flour, stone .65c

Apple cubes .25c

Fancy Molasses

doz. 1 lb. tins Beans, 5c

J. J. ST. JOHN.

North St. & LeMarchant Road.



ESSY WITH YOUR

TRY-ON?

care not a jot, because are fussy too. We won't suit go out of our shop is not just so in every and line, every pocket button. We realize that reputation as tailors depends upon your personal satisfaction.

J. J. STRANG,

DIES' & GENTS' TAILOR.

Water & Prescott Sts.

ALL ONE PRICE

\$24.00

Tip Top Tailoring.

Press Suit . . . \$24.00

Wed and Serge Suits . \$24.00

Winter Overcoats . \$24.00

Dark Grey Overcoats light . \$24.00

Weight . . . \$8.00

Made to your measure in . \$24.00

Suits or Overcoats . \$24.00

to land . . . \$13.92

Portage . . . \$1.00

Post Landed . . . \$29.17

W. H. JACKMAN,

AGENT, 39 Water Street.

aprons or jumper dresses for little girl can be made from dad's shirts, that are good, but and the neck

When he faced the Ellis Island officials he was the accredited correspondent of the Zurich Polytechnic on electric development in the United States, and could write and speak Latin and Greek as easily as German, though he knew but little English. He found work in the Eickemeyer electric plant in Yonkers at \$12 a week. He got his first raise by telling Old Man Eickemeyer what chemical formula he used to clean his fingers of aniline ink stains.

From childhood he had a weak heart. He knew nicotine was bad for it. One of the first things he did when he came to America was to quit smoking. As a scientist he championed religion as an "unreplaceable element in the needs of humanity." It was about the only speech he made in the course of his campaign on the Socialist ticket for State Engineer, and was made before a Unitarian meeting. Man needs to believe as well as to know, he said, and there could be no quarrel

between science and a belief in God. Somebody told him not long ago that he had made the most remarkable success of his life that America had known. "No," he said slowly. "I do not think so. Success is only relative. I am working for it, but I will not live to reach it." He knew even then that the heart which stopped yesterday was failing and would one day soon flutter and be still.

Stafford's Ginger Wine for sale everywhere. 15c per bottle. nov20.12

Household Notes.
Roll stuffed eggs first in bread-crumbs, then in beaten egg, and then again in bread-crumbs, fry in hot fat, drain and serve with tomato sauce.
For a very delicious jam cook together one cupful of cranberries, one cupful of dried citron, and one cupful of sugar to half cupful of water.
An excellent mixture for chicken croquettes is one cupful of cornmeal, mush, one cupful of chopped chicken, one egg, salt, pepper, and onion juice. Instead of one large, heavy laundry basket, have two or three light dur-

able ones. Peach bushel baskets can be scrubbed, painted and enameled.
To one cupful of peas, diced carrots and celery, add one-half cupful of diced beets and a few capers. Marinate with mayonnaise and serve on crisp lettuce.
An excellent griddle greaser is made by folding a piece of flannel several times, fitting it into a clothes pin, and trimming, allowing a half inch on all sides.
Scak one cupful of shredded cod-fish in warm water, drain, add to two cupfuls of cornmeal mush, one beaten egg and a little butter. Make into balls as dry.
With a piquant salad dressing mix finely minced meat, fish, nuts or eggs; use as a filling for sandwiches garnished with fancy shapes cut from red pimentos and green peppers.
Be sure that your wash woman does not wash the black stockings in the same water in which white flannels have been washed or rinsed as they will be covered with white fluff.
An ordinary three-arm towel rack screwed to the right-hand end of the sewing machine will prove a convenience in keeping pieces of work from falling behind the machine.
MINARD'S LINIMENT FOR COUGHS