

ALBERTA

BILLINGSGATE FISH COMPANY LIMITED

630 - 7th Avenue South East

Calgary, AB

T2G 0J7

Contact: Bryan Fallwell, President

Telephone: 403-571-7700

Fax: 403-571-7717

Products: Whitefish — Fresh, frozen, smoked

Annual Sales Range: 10 - 50M

Number of Employees: 73

Type of Business: Processor,
Wholesaler/Distributor

Production Period: Seasonal

Brands: Billingsgate, King of Fish

GENERAL MERCHANTS INTERNATIONAL INC.

M.P.O. Box 11871

Edmonton, AB

T6C 1J6

Contact: Richard N. Zukowski, President

Telephone: 403-463-0904

Fax: 403-466-3024

Products: Salmon — Frozen, canned, smoked,
portioned, specialty pack; Crab — Frozen,
canned; Lobster — Frozen

Annual Sales Range: 0.5 - 2.5M

Percentage of Sales Exported: 99%

Number of Employees: 3

Type of Business: Trader, Exporter

MCKAY & ASSOCIATES

973 East Chestermere Drive

Chestermere, AB

T1X 1A8

Contact: Doug McKay, President

Telephone: 403-273-5640

Fax: 403-273-5635

Products: Salmon — Smoked

Annual Sales Range: 0.5 - 2.5M

Percentage of Sales Exported: 20%

Number of Employees: 12

Type of Business: Importer, Processor
(Taylor Fisheries, Victoria, BC)

Production Period: Year round

Brands: Taylor Fisheries Smoked Salmon

Countries of Interest: Worldwide

MUNSON INTERNATIONAL TRADING LTD.

19 Huntstrom Pl. NE

Calgary, AB

T2K 5V9

Contact: James Chung, Manager

Telephone: 403-680-2318

Fax: 403-275-1255

Annual Sales Range: Less than 0.5M

Percentage of Sales Exported: 100%

Number of Employees: 3

Type of Business: Exporter, Trader