

New England Commercial Electronic Companies

Company: Amphenol/Spectra Strip Division

Parent: Amphenol Corp.-Wallingford, CT

Address: 720 Sherman Ave.

City: Hamden

State: CT **Zip Code:** 06514

Telephone: (203) 281-3200

Fax: (203) 281-5872

SIC: 3357
3643

Products: Flat Cable and Connectors to Metal Housing

Annual Sales: 35M

Employees: 125

Key Management: Don Eisenberg - GM

Key Contacts: Kevin Cassidy - Purch.

Business Overview: Small division of company, but good customer base and product production cost. Another division is in Danbury that produces microwave components - Purchasing Manager (Tony Gugliotti - (203) 743-9272).

Canadian Opportunity: Company may be available for working relationship to grow this part of their business. Both Hamden and Danbury divisions rely on outside vendors for precious metal plating.