

The Organization of Trade

Some Key Polish Trade Institutions

Ministry of Foreign Economic Relations
(Ministerstwo Wspolpracy Gospodarczej z Zagranica)
Warsaw, Plac Trzech Krzyzy
tel. 21 03 31, telex. 814501 mhz pl

Central Customs Office
(Główny Urząd Celny)
Warsaw, ul. Swietokrzyska 12
tel. 20 03 11, telex. 814427

Central Office for Quality Inspection
(Centralny Inspektorat Standaryzacji)
Warsaw, ul. Zurawia 32/34
tel. 21 64 21, telex. 813 653 CIS pl

Institute of Foreign Trade Research
(Instytut Koniunktur i Cen Handlu Zagranicznego)
Warsaw, ul. Swietokrzyska 12
tel. 20 03 11

Polish Chamber of Foreign Trade
(Polska Izba Handlu Zagranicznego)
Warsaw, ul. Trebacka 4
tel. 26 02 21, telex. 814361 pihz pl

Foundations

Solidarity Economic Foundation
(Fundacja NSZZ Solidarnosc)
Waly Piastkowie 24
80-855 Gdansk
tel. (58) 584-412; telex. 513-160;
fax. (58) 384-219

The Business Foundation
ul. Wspolna 1/3,
Warsaw
tel. 219-993; telex. 817-088;
fax. 280-549

The Foundation for Polish Export
(Fundacja Polska Eksportuje)
ul. Krolewska 27, Warsaw
tel. 276-810

Poland's foreign trade falls within the mandate of the Ministry of Foreign Economic Relations (*Ministerstwo Wspolpracy Gospodarczej z Zagranica*). To perform its functions, it cooperates with several other Polish institutions. The Central Customs Office (*Główny Urząd Celny*) is the highest customs authority in Poland. The Central Office for Quality Inspection (*Centralny Inspektorat Standaryzacji*) controls and inspects goods traded both domestically and internationally. The Institute of Foreign Trade Research (*Instytut Koniunktur i Cen Handlu Zagranicznego*) carries out research on Poland's foreign trade, as well as on world trade in general (see sidebar for addresses). Also noteworthy is the increasing number of special-interest foundations which have been established to aid western companies develop contacts with Polish enterprises. Many of these organizations are staffed by persons who possess business expertise in a particular sector. They may also maintain data banks on Polish businesses.

Figure 6.8
Foreign Trade Commissions to be Charged by Agents
(as of August 1990)

Type of goods or service	Average charge (% of total turnover)
Imports from Poland:	
All Goods and Services	1.5 - 5
Exports to Poland:	
All services	8 - 12
Fuels and energy	2 - 4
Metallurgical products	3 - 5
Machines and parts	5 - 6
Medical equipment and parts	5 - 6
Pharmaceuticals	5 - 7
Chemical products	5 - 7
Construction materials	6 - 8
Food	6 - 8
Fabrics	5 - 6
Cars	6 - 8
Audio-visual equipment	6 - 8
Clothing and footwear	6 - 7
Furniture	6 - 7
Other products	6 - 10

Source: Polish Ministry for Foreign Economic Relations.