

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello

Frozen Shellfish: Sea Scallops - IQF; Lobster Meat - IQF; Snow Crab Clusters - Blocks; Snow Crab Cocktail Claws - IQF; Snow Crab Meat - Blocks; Other Crab Products - IQF

PURCHASE FROM? Alaska

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? California

COMMENTS?

"We sell a large volume of seafood, so would look for a large volume at a good price. That's the main thing."

V & F TRADING, INC.
TRADER
Sebring Airport Terminal Building 930
P.O. Box 1146
Sebring, Florida 33870 1146

PHONE: 813-655-2100
CONTACT: Victor Fernandez, Purchasing Agent
and Part Owner

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): \$10 - \$20,000,000

PRESENTLY PURCHASE:

Frozen Fish: Cod - 10# Layer Pack, Shatter Pack (preferred); Flounder - Shatter Pack; Ocean Perch - IQF; Pollock - Shatter Pack; Salmon - Shatter Pack; Trout - Shatter Pack; Sole - Shatter Pack; Turbot - Shatter Pack (difficult to get)

Frozen Shellfish: Sea Scallops - 5# Layer Pack (Canadian); Lobster Meat - (small amount); Snow Crab Clusters - 20# Boxes; Snow Crab Cocktail Claws - IQF; Snow Crab Meat; Other Crab Products

PURCHASE FROM? Canada (Sea Scallops), Chile, Ecuador (Shrimp), Iceland, South Africa, U.S., Peru

HAVE OWN PRIVATE LABEL? Yes

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Ye

WAREHOUSE LOCATIONS? Sebring, Florida; Miami, Florida

COMMENTS?

"Canada must stand behind their products! Need incentive to deal directly with processor. Don't want to cut out brokers unless substantial savings as they've stood behind us all these years."