REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :401-ANKARA

004-DEFENCE PROGRAMS,PRODUCTS,SERV
TURKEY

PLANNING:	ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS		
	VISIT TO CDA BY PRESIDENT & STAFF OF THE DEFENCE INDUSTRY DEVELOPMENT & SUPPORT ADMINISTRATION (DIDSA) THIS VISIT WAS UNAVOIDABLY POSTPONED THREE TIMES.	SELECTION OF ADATS TO MEET TURKISH LOW LEVEL AIR DEFENCE (LLAD) REQUIREMENTS. (2.INCREASE AWARENESS OF CDN DEFENCE INDUSTRY CAPABILITIES.

TRACKING:	ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1	CONCLUDE SUCCESSFUL MISSION TO CANADA BY VAHIT ERDIM, PRESIDENT OF DIDA. SUPPORT NAVAL SYSTEMS MISSION ASSIST CANADIAN COMPANY TO WIN LLAD COMPETITION.	VISIT SCHEDULED FOR WEEK OF 19 SEPT. 88. MISSION CONSISTING OF 6 COS VISITED TURKEY 30-31 MAY 88;BRIEFING TO TURKISH GEN. STAFF & NAVY. VISITED VAHIT ERDEM TO PROMOTE PROJ. CDN. CO. WELL PLACED.DECISION NOT EXPECTED BEFORE END '88
QUARTER: 2	-----	
QUARTER: 3	Assit Canadian company to win LLAD competition. Promote Cdn suppliers of transport & coastal patrol aircraft. Assist CC in being shortlisted for helicopter co-production.	Promoted Cdn capability with Vahit Erdem-DIDA. Decision expected by mid-1989. One Cdn firm has proposed transport, three are expected to bid for coastal patrol aircraft project. CC has been shortlisted.
QUARTER: 4	Assist Cdn company to win LLAD competition Promote Cdn suppliers of coastal patrol aircraft Assist CC in improvement of their position in helicopter co-production project.	Vahit Erdem. President of DIDA was visited twice by commercial Counsellor. Oerlikon will exhibit at Idea 89 Defence Fair. President of DIDA was given promotional literature on Cdn CPA capability.