

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 56

POST : 522-NEW DELHI

011-OIL & GAS EQUIPMENT, SERVICES
INDIA

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 2 A)CIDA/EDC LINE OF CREDIT FOR OIL & GAS SECTOR.
B)GENERAL INCREASE IN ACTIVITY, ENQUIRIES, AGENCY
AGREEMENTS.

A)EFFORTS CONTINUED TO PRODUCE FIRST TRANSACTION
B)SIX NEW AGENCY AGREEMENTS AND 1 JOINT VENTURE
ARRANGEMENT SET-UP.

QUARTER: 2 A)COMPUTERISE OIL & GAS CONTACT, AGENTS, LISTS,
TENDERS ISSUED, RESPONSES FROM CDA SOURCING
DOCUMENTS, ENQUIRIES FROM INDIA.
B)PETRO-CDA & ONGC MOU FOR TECHNICAL COOPERATION
WITH OIL AND GAS SECTOR.

A)EFFORTS CONTINUING.
B)DROPPED FOR LACK OF INTEREST FROM PETROCAN.

QUARTER: 3 -----

QUARTER: 4 -----