

REPORT 4  
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 87  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 105

POST : 321-YAOUNDE

009-FOREST PRODUCTS, EQUIP, SERVICES  
REPUBLIC OF CAMEROON

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

MAINTAIN CONTACT WITH EDC AND CIDA IN ORDER TO ARRANGE SALES OF  
GOODS AND SERVICES IN THE SECTOR.

PREDICTED SALES OF \$30 MILLION.

INCREASE CONTACTS WITH CENADEFOR AND THE CANADIAN CONSULTANTS WHO  
ARE RESPONSIBLE FOR ENCOURAGING SMALL AND MEDIUM-SIZED FORESTRY  
BUSINESSES.

PREDICTED SALES OF \$30 MILLION.

PROMOTE AWARENESS OF THE OPPORTUNITIES THE 6TH PLAN MAY CREATE.

IDENTIFYING ONE OR TWO NEW PROJECTS THAT  
MIGHT BE OF INTEREST TO THE CANADIAN  
PRIVATE SECTOR.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 AUGMENTER LES CONTACTS AVEC LE CENADEFOR ET LES  
CONSULTANTS, RESPONSABLES DE LA PROMOTION DES PME  
FORESTIERES.

LE CENADEFOR A DEJA ACHETE, SOUS FINANCEMENT  
ACDI, 40 VEHICLES TOT-TERRAIN CANADIENS.

QUARTER: 2 GARDER LE CONTACT AVEC LA SEE ET L'ACDI EN VUE  
DE REALISER DES VENTES DE BIENS ET SERVICES DANS  
LE SECTEUR.

SUITE A DISCUSSIONS AVEC AGENT D'ACHAT CAN. POUR  
LE PROJET DE SCIERIE-ECOLE, LA SEE ET L'ACDI  
D'ACCORD POUR AUGMENTER DISPONIBILITE DE FINANCE  
MENT CAN. POUR COUVRIR LES COUTS DE CONSTRUCTION  
DES BATIMENTS.

QUARTER: 3 -----

QUARTER: 4 -----