## TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM ACTIVITY REPORT FOR 4TH QUARTER OF 1986 (864)

Summary for POST: Hong Kong

## AVERAGE TIME ALLOCATION

|   |                                     | CANADA-BASED TRADE NON-TRADE |                                 | LDCALLY-ENGAGED TRADE NON-TRADE |          | TOTAL TIME<br>ALLOCATION | WORKLOAD<br>(#) |                  |
|---|-------------------------------------|------------------------------|---------------------------------|---------------------------------|----------|--------------------------|-----------------|------------------|
|   |                                     | TIVEL                        | NON HUNDS                       | HUNDE                           | HUN-TIME | HLLUCHI IUN              |                 | (#/              |
| Activity  |                                     | Z                            | 2                               | 7                               | Z        |                          |                 |                  |
| A. Servicing Export Enquiries                                 | from Canada                         | 14.0                         | 0.0                             | 18.0                            | 0.0      | 0.96                     | 551             | (Enquires)       |
|   | from Territory                      | 5.7                          | 0.0                             | 26.0                            | 0.0      | 0.95                     | 1829            | (Enquires)       |
| B. Export Promotion Projects and Events                       |                                     | 16.3                         | 0.0                             | 4.0                             | 0.0      | 0.61                     | 31              | (Projects/Events |
| C. Other Trade Development Activities D. Promotional Projects |                                     | 3.3<br>7.7                   | 0.0                             | 6.3<br>4.0                      | 0.0      | 0.29                     | Z               | (Fairs/Miss/Conf |
|   |                                     |                              |                                 |                                 |          |                          |                 |                  |
|   | from Territory                      | 0.3                          | 0.0                             | 13.3                            | 0.0      | 0.41                     | 120             | (Enquiries)      |
| F. Service to Government                                      | External Affairs                    | 4.0                          | 0.0                             | 5.7                             | 0.0      | 0.29                     | 162             | (Reports)        |
|   | OGDs, Provinces, ETC                | 2.7                          | 0.0                             | 4.0                             | 0.0      | 0.20                     | 118             | (Contacts)       |
|   | ogram Management                    | 7.0                          | 0.0                             | 3.3                             | 0.0      | 0.31                     |                 |                  |
| ****************  | wave, Professional Dev.             | 10.3                         | 0.0                             | 4.7                             | 0.0      | 0.45                     |                 |                  |
| Total TID Program   |                                     | 73.0                         | 0.0                             | 99.3                            | 0.0      | 5.17                     |                 |                  |
| H. Other Programs   |                                     | 27.0                         | 0.0                             | 0.7                             | 0.0      | 0.83                     |                 |                  |
| Canadian Business Vi  | sitors: 290                         |                              |                                 |                                 |          |                          |                 |                  |
| Local Business Visit  | ors: 281                            |                              |                                 |                                 |          |                          |                 |                  |
| Trade Officers:   | Note: Percentage values may not add |                              |                                 |                                 |          |                          |                 |                  |
| Non-Trade Officers:   | 0                                   |                              | due to roundin<br>maximum adjus |                                 |          |                          |                 |                  |

COMMENTS