CONTENTS

	Page
I. THE MARKET	4
II. GENERAL	6
III. ECONOMY AND INDUSTRY	9
IV. SELLING TO THE EASTERN	
MIDWEST STATES	15
V. SERVICES FOR EXPORTERS	19
VI. CUSTOMS REGULATIONS	
AND DOCUMENTATION	21
VII. YOUR BUSINESS VISIT TO	NEGER !
THE EASTERN MIDWEST	
STATES	37
VIII. USEFUL ADDRESSES	39
IX. REGIONAL OFFICES	42
	10074
APPENDIX I — CANADIAN EXPORTS	
TO THE AREA	44
ADDEADLY	
APPENDIX II — COUNTIES OF	
PENNSYLVANIA COVERED BY	
THE CANADIAN	
CONSULATE GENERA	1
AT CLEVELAND	47