

Upcoming US Federal Contracts

The US General Services Administration (GSA) contracts for almost US\$10 billion in goods and services each fiscal year through schedule contracts. GSA schedule contracts are similar to Canada's Master Standing Offer. The following contracts are expected to have open solicitations issued during June, July, or August of 1996. Interested bidders should call the appropriate Vendor Contact, listed below, as soon as possible.

To receive an information package or other assistance regarding the US federal procurement market, contact Judith Bradt, Commercial Officer, at the Canadian Embassy in Washington, DC, Tel.: (202) 682-7746.

Schedule Contract Title	Schedule I.D.	Next Solicitation Expected
Instruments and Laboratory Equipment	66 II R	June 1, 1996
Chemicals and Chemical Products	68 VI B	June 20, 1996
Instruments and Laboratory Equipment	66 II G	June 25, 1996
Miscellaneous Furniture	71 III M	August 10, 1996
Instruments and Laboratory Equipment	66 II J	August 13, 1996

Description of Each Schedule

Title: Instruments and Laboratory Equipment

Schedule ID: 66 II R
 Description: environmental analysis, pollution control, air hazard detecting equipment; liquid or gas flow/level and water velocity measuring instruments and accessories

Period: 2/1/94 to 1/31/99
 Approx. Value: US\$69 million
 # of Vendors: 69
 Contact: Jeanne Deck, (703) 305-3376

Title: Chemicals and Chemical Products

Schedule ID: 68 VI B
 Description: Deodorants
 Period: 12/1/95 to 11/30/2000
 Approx. Value: US\$2.6 million
 # of Vendors: 2
 Contact: Susan Paschall, (206) 931-7890

Title: Instruments and Laboratory Equipment

Schedule ID: 66 II G
 Description: graphic recording instruments

Period: 2/1/93 to 1/31/97
 Approx. Value: US\$ 8 million
 # of Vendors: 8
 Contact: Jeanne Deck, (703) 305-3376

Title: Miscellaneous Furniture

Schedule ID: 71 III M
 Description: acoustical partitions, speech privacy partitions, and vertical service panels
 Period: 5/1/91 to 10/31/96
 Approx. Value: US\$44.5 million
 # of Vendors: 24
 Contact: Rick Walton, (703) 305-6200

Title: Instruments and Laboratory Equipment

Schedule ID: 66 II J
 Description: electronic signal, communication, and component test and analysis instruments (oscilloscopes, analyzers, generators, testers, counters, meters, and bridges)
 Period: 6/1/93 to 5/31/98
 Approx. Value: US\$689.7 million
 # of Vendors: 78
 Contact: Jeanne Deck, (703) 305-3376