



It was decided long ago that

HERMSDORF FAST BLACK

is the best in the market.

Canadian Women

will wear only such imported black hosiery as is dyed by and stamped

Louis Hermsdorf
Dyer

Consumers recognize the fact that this dye is absolutely fast, doesn't fade or lose its lustre, and that it is the only unquestionably reliable black in the market.

Retailers should insist, when placing their orders with importers or jobbers, on having their hosiery dyed by Hermsdorf, and the well-known stamp *Louis Hermsdorf*^{Dyer} to be put on every pair of hosiery.

It pays to keep this dye only; it's the most salable.

Louis Hermsdorf
Dyer

CHEMNITZ, GERMANY.

Selling Office of Hermsdorf Black Mercerized Yarns:
JOS. J. DE LONG,
396-398 Broadway, N. Y.

American Bureau of Louis Hermsdorf,
70-80 Walker St., New York.