

Have patience with the man who has made mistakes and despise not the counsels of your neighbor who has failed—he may have paid the price of your successes—but seek to avoid the errors which resulted in that failure, and if he still remains, cooperate with him for your mutual advantage and the world will be better for your both having lived in it.

Fruit growers should come together and

mutually profit by past experiences, observations, successes and failures; cooperate in determining what is best to plant; cooperate in methods of planting, pruning, spraying and cultivating; cooperate in picking, sorting and packing; cooperate in shipping and marketing; cooperate in maintaining uniformity of prices according to grade, so that every man may receive the just reward of his labor.

## TRIAL SHIPMENTS TO THE WEST

**G**OOD work is being done by the St. Catharines Cold Storage and Forwarding Co. in the matter of experimental shipments of small fruit and tomatoes to Winnipeg. An attempt is being made to have two cars go each week. "This year the work is being done to supplement that done last season by Prof. Reynolds, of the O. A. C., Guelph," said Mr. W. H. Bunting, of St. Catharines, honorary president of the Ontario Fruit Growers' Association.

Different types of cars fitted with different cooling systems are being tested. Mr. W. W. Moore, of the Markets Division, Department of Agriculture, Ottawa, has promised to furnish thermographs for the cars. "The Provincial Fruit Growers' Association," said Mr. Bunting, "purposes sending along practical men to superintend the shipments, watch conditions en route, and sales in Winnipeg.

"A new package is being tested for peaches and the finer fruits. The dimensions are 20 x 14 x 4½ inches, and four small baskets can be placed in each of these. When full of peaches the total weight is

about 18 pounds. At present it is being used for western shipments, but we intend to introduce it on the Ontario markets also for the extra fine fruits."

The first shipment was made August 18, but owing to the light tomato crop and to the fact that some factories are paying 30 cents per bushel it was difficult to obtain sufficient tomatoes to make up the load.

"The packing," remarked Mr. Robert Thompson, "is being done in boxes chiefly after the California style. This is strictly a business deal of our own. Express charges are \$2.40 per 100 pounds, whereas by sending a carload we get the 66 cent rate. In addition to this we have to pay for the icing. Past experience has shown that the heavy express charges run away with the profit.

"We are trying the fancy packages to find out whether it will pay to put them on the western market. In Toronto and Montreal it pays early in the season when fruit is scarce, but later on the cheaper package is necessary. As soon as the consumers are educated to pay the price, the growers will put the fruit in the proper packages."

I have observed that the bark of your trees in Canada is much rougher than with us in the Eastern States. It must be due to the colder climate.—(A. N. Brown Wyoming, Delaware.

Bandages on Trees are a good means of fighting the canker worm, provided they are properly looked after. Where they are left on pear trees blight sometimes starts under the band.—(M. Pettit, Winona, Ont.