

The banquet was wonderfully successful and formed a fitting climax to the series of meetings. There were monologues, songs and choruses to enliven the proceedings and there were eloquent toasts to the agents and to the Company. The piece de resistance was Dr. Macdonald's address on "The Mutuality of Life."

Throughout all the meetings there predominated the note of optimism. There seemed to be in the minds of all the members in attendance a conviction that The Mutual of Canada was certain to enjoy a wonderful expansion in the immediate future.

METROPOLITAN LIFE'S MONTREAL RALLY.

Mr. Haley Fiske, vice-president, Mr. Frank O. Ayres, fourth vice-president, Dr. Lee K. Frankel, sixth vice-president, Dr. A. S. Knight, medical director, and Mr. James E. Kavanagh, superintendent of agencies of the Metropolitan Life Insurance Company were visitors to Montreal a few days ago, when a rally of the agents in the Montreal district took place. A banquet at the Windsor Hotel was attended by 413 field representatives in this district, the guests including also a number of prominent business men, Bishop Farthing, Miss Helen Reid (secretary of the Montreal branch of the Canadian Patriotic Fund) and Senator Casgrain, all of whom spoke in terms of high praise of the Metropolitan's welfare work, together with Mr. A. G. B. Claxton, K.C. (chief agent of the Company in Canada).

In the course of his address, Mr. Haley Fiske pointed out that forty-five per cent. of all policies in force in the Dominion are in the Metropolitan. The policyholders in Canada number 900,000—about the same proportion to the population as in the United States. "We enter into the life of the countries we are in," said Mr. Fiske. "We never take a dollar out of Canada. We put more money here than we ever take out. We have \$35,000,000 invested in Canadian securities, even though up to the war we were not compelled to buy Canadian securities. We have loaned the Government \$10,000,000 in the last two years, including \$3,000,000 we are taking of this last new loan. We are the only company insuring recruits on a large scale. We have \$11,000,000 on recruits, and we have paid in death claims half a million dollars or more."

ROYAL ARCANUM RAISES RATES.

An increase in rates decided upon by the supreme council of the Royal Arcanum at its recent special session will go into effect in December. On the older members, who have been paying an inadequate proportion of their mortality claims, the increases are very heavy, in some cases being doubled and trebled. Under the new plan the premium is fixed by the age of the individual member and not according to the ages coming within a specified group.

Owing to the unusually large number of automobiles stolen in Chicago recently and the comparatively few recoveries, the Western Automobile Underwriters' Conference has decided to increase rates quite substantially. The advance ranges from 25 cents on new cars of the highest grade to \$2.25 on new cars valued below \$700.

NEW INSURANCE ORGANISATION.

A meeting of Montreal life and casualty insurance officials was held a few days ago to consider the question of forming a new organisation, with a view of putting into action team work against conditions inimical to the interests of the business. A constitution is now being considered by Messrs. John Emo (Globe Indemnity Co.), J. P. Rowley (Metropolitan Life) and E. J. L'Esperance (Imperial Life).

The convention of the National Life Underwriters' Association at St. Louis opened with the singing of "Tipperary" to the accompaniment of a big brass band. This was doubtless intended as a delicate compliment to the hyphenates who are said to flourish thereabouts.

WANTED.

CHIEF CLERK, for Head Office in Canada of British Life Insurance Company. Experience of bookkeeping and office routine essential. Address, stating age, experiences and reference to,

A.B.C.,
P.O. Box 1502,
MONTREAL.

WANTED.

Casualty Insurance Company requires UNDERWRITER. Apply stating age, experience and salary required to,

Underwriter,
Box 1502,
MONTREAL.

WANTED

Young man as INSPECTOR for Fire Insurance Co. in Eastern Townships. Both languages. Must have experience and good references. Apply to,

X.Y.Z.,
c/o The Chronicle,
MONTREAL.

NOTICE is hereby given that a License under the Dominion Insurance Act has been granted to the STUYVESANT INSURANCE COMPANY to transact the business of Fire Insurance in Canada.

GODFREY C. WHITE, Chief Agent,
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