

THIRTY-THIRD ANNUAL REPORT

OF

The Mutual Life of Canada.

As presented at the Annual Meeting of the Company held at its Head Office, Waterloo, Ont.,
Thursday, March 5th, 1903.

The directors have pleasure in submitting their report for the year ending Dec. 31st, 1902, with the financial statement duly audited.

The business of the year was very satisfactory in all respects. New insurances were issued under 3,011 policies for \$4,527,878, all of which were written in Canada, excepting 14 policies for \$22,460. The whole amount of insurance in force is now \$34,467,420 under 23,621 policies, being an increase of \$2,754,389 for the year. The death rate was very light and much below the expectation, while the lapses, surrenders and other terminations were less than in 1901.

INCOME.—The net premium income was \$1,111,897.41; Interest and Rents \$275,507.03; Annuities \$1,056; Profit and Loss \$2,637.81; Total Income \$1,391,098.25, being an increase of \$113,412.17 over 1901.

DISBURSEMENTS.—The payments to policyholders for death claims, endowments, annuities and surrender values were \$405,506.44; for surplus \$77,843.79; total \$483,350.23. All other payments were \$248,956.13, including expenses, taxes, &c. The total disbursements were \$732,306.36 and the excess of income over disbursements was \$658,731.89.

ASSETS.—The cash assets now amount to \$6,098,333.54 and the total assets are \$6,459,780.08, an increase for the year of \$701,957.91.

LIABILITIES.—The total liabilities are \$5,960,629.84, including the reserve for the security of policyholders \$5,925,443.97 computed on the Company's standard 4% and 3½%.

SURPLUS.—On the Company's standard of valuation the surplus is \$499,150.24 and on the Government standard \$738,256.14. The increase in surplus is \$119,179.71.

NEW RESERVE STANDARD.—For some years past the earning power of money has gradually but steadily decreased. Recognizing the importance of making the most ample provision for the fulfilment of our contract, your Directors decided to place all new business issued from and after January 1st, 1903, upon a 3 per cent. basis of valuation, which has been adopted by many leading companies, both native and foreign.

The Manager, Officers and Staff have discharged their duties to the satisfaction of the Board and in the best interests of the Company. The agents continue to merit the commendation of the Directors and Policyholders, for their loyalty and the success attending the year's work.

The Executive Committee has again examined all the securities and compared them with the records, all of which were found correct and in accordance with the statement herewith submitted.

The following Directors retire by expiry of term of office, but all are eligible for re-election: Sir F. W. Borden, W. J. Kidd, William Snider and Robert Melvin.

On behalf of the Board,

ROBERT MELVIN, President.

FINANCIAL STATEMENT.

LEDGER ASSETS.

Dec. 31st, 1901.....\$5,439,541 65

INCOME.

Premiums (net).....	\$1,111,897 41	
Interest and rents.....	279,200 84	
		1,391,098 25
		\$6,930,639 90

PAYMENTS TO POLICYHOLDERS.

Death Claims.....	\$242,049 75
Matured Endowments..	112,747 00
Payments to Annuitants	9,484 30
Purchased Policies....	41,225 39
Surplus paid to Policyholders	77,843 79
	\$483,350 23

All other payments.....	248,956 13	
		732,306 36
		\$6,098,333 54

Audited and found correct.

J. M. SCULLY, F.C.A., }
A. J. BREWSTER, } Auditors.

GEO. WEGENAST,
Manager.

The various reports having been adopted the retiring directors were unanimously re-elected. After several able and pithy addresses had been made by members of the Board, the Head Office Staff, the agents and others, the meeting adjourned.

The Directors met subsequently and re-elected Mr. Robert Melvin President; Mr. Alfred Hoskin, K.C., First Vice-President; and the Hon. Mr. Justice Britton Second Vice-President of the Company for the ensuing year.

[Booklets containing full report, comprising list of death and endowment claims paid and other interesting and instructive particulars, are being issued and will in due course be distributed among policyholders and intending insureds].

W. H. RIDDELL, Secretary.

LEDGER ASSETS.

Debentures & Bonds, account value	\$2,290,322 95
Mortgages.....	2,904,644 56
Loans on Policies.....	677,288 25
Loans on Stocks.....	7,500 00
Liens on Policies.....	33,739 49
Real Estate.....	44,862 45
" " Company's Head Office..	20,861 96
All other items, including cash.....	28,025 88
	\$6,098,333 54

Additional Assets.....	361,446 54
	\$6,459,780 08

TOTAL ASSETS.....\$6,459,780 08

LIABILITIES.

Reserve on Policies in force 4% & 3½%	\$5,925,443 97
All other Liabilities.....	35,185 87
	\$5,960,629 84

Surplus Company's Standard 4% & 3½%	\$499,150 24
Surplus Government Standard 4½% & 3½%	738,256 14