

	Count	Col %
Nature of business		
Primary resource or production business.....	228	31.2%
Secondary processing business.....	136	18.6%
Distribution, wholesale or retail business.....	235	32.1%
Service business.....	98	13.4%
Trading.....	8	1.1%
Import/export.....	22	3.0%
Other.....	4	.5%
Total.....	731	100.0%
Revenues in the last year		
Under \$100,000.....	91	14.3%
\$100,000 to \$499,999.....	91	14.3%
\$500,000 to \$999,999.....	69	10.8%
\$1 to \$5 mil.....	188	29.5%
\$5 to \$10 mil.....	68	10.7%
\$10 mil plus.....	131	20.5%
Total.....	638	100.0%

	Count	Col %
Percentage of total revenues from export market sales		
0%.....	167	25.1%
1% to 49%.....	270	40.5%
50% or more.....	229	34.4%
Total.....	666	100.0%

	Count	Col %
Number of employees (worldwide)		
1 to 19.....	378	50.3%
20 to 49.....	135	18.0%
50 to 99.....	78	10.4%
100 to 999.....	114	15.2%
1,000 plus.....	46	6.1%
Total.....	751	100.0%
Participated in programs by Foreign Affairs		
Yes.....	234	37.5%
No.....	390	62.5%
Total.....	624	100.0%
Participated in programs by Foreign Affairs/Agriculture Canada		
Just Foreign Affairs.....	23	16.3%
Just Agriculture Canada.....	17	12.1%
Both.....	29	20.6%
None.....	72	51.1%
Total.....	141	100.0%