

## HELITRADES INC.

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**Keywords:**

Helicopters - component overhaul, drive train dynamic.  
Helicopters - hydraulic components, actuators, pumps and dampers.  
Helicopters - parts sales.

**History:**

Incorporated under the laws of Ontario on August 27, 1979.  
No corporate affiliations.  
Ownership 100% Canadian.

**Capability/Products:**

**Experience:** We have built our company on an excellent product and good service at competitive prices.

**Current Market Activity:** Trade magazine advertising, trade conventions, mailing of brochures and price lists (periodically) and visits to prospective and regular customers.

**Rank Export Countries:** Egypt, United States.

**Market Strategy:** We have no marketing priorities as such, nor do we have geographic preferences.

Since the helicopter industry is relatively small, we have found that the best strategy is to keep abreast with industry developments and make the best of the opportunities as they arise.

**Plant Size:** Steel building 3,600 square feet, divided into offices, stock room and various specialized shops.

**Average Work Force:** 3 Licensed Aircraft Maintenance Engineers, 3 Technicians,  
2 Administrative.

**Gross Sales:** \$1.2 Million Cdn.

**Export Sales:** \$137,000 U.S.

**Ratio Commercial/Defence Exports:** No Defence Exports.

**Qualifications:** MOT, Transport Canada.

**Date:** August 14, 1992