

- o Is currently conducting a search for new domestic or export opportunities for B.C.-based consulting engineers;
- o Developed export marketing strategies for a Canadian manufacturer of oil well drilling supplies;
- o Investigated foreign opportunities for commercial and industrial lending for a Canadian chartered bank;
- o Has conducted market research studies and developed strategies for a large range of product categories;
- o Has constructed economic development strategies for a number of governments in a broad range of industrial sectors;
- o Conducted a study of the effect of taxation on the relative competitiveness of coal producers in Canada, the U.S., Australia and South Africa.

In many cases Mr. Harowitz supervised the assignments as well as operated on them. Most of his work has involved the use of computer models to simplify the analysis of large amounts of complex data.

Beyond his maturity and business experience, Mr. Harowitz's key qualifications for this assignment are his creativity, logic and tenacity. He has the drive, energy and supervisory experience to get this assignment completed on time and with very high quality.

Mr. Harowitz has lived and worked outside Canada for extended periods. He has not worked in the Asian region but we do not feel this is critical. His role will include day-to-day supervision in Canada and Manila, plus direct participation in all phases of the project including computer modelling.