REPORT 4 02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 88 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :643-CARACAS

001-AGRI & FOOD PRODUCTS & SERVICE VENEZUELA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

INCREASE MKT SHARE

DAIRY CATTLE MGT WORKSHOPS 2 PER YEAR

SCIENTISTS AND PATHOLOGISTS INTERCHANGES

IMPROVE UNDERSTANDING OF CON HEALTH STATUS AND VERIFICATION TESTING PROCEDURES PRIOR TO EXPORT.

MARKET EVALUATION OF SEED POTATO SALES OPPORTUNITIES IN ANDEAN REGION

INCREASE TOTAL MARKET SHARE TO 90%.

PROMOTION AT TRIAL SITE

MAINTENANCE OF MARKET SHARE

TECHNICAL COOPERATION ON PLOT WORK TO ENSURE APPROPRIATE RESULT.

MAINTENACE OF MARKET SHARE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 FARM VISITS AND SEMINARS TO PROMOTE CATTLE SALES

CONTINUED SALES SUCCESS.

QUARTER: 2 Farm visits & vet. visits fm Cda to provide tech'l assistance to farmers using Cdn cattle. Participation at Maracaibo Agriculture Product Trade Fair with eight Canadian companies.

Cdn cattle continue to maintain strong market share. Our tech assistance to farmers is much appreciated & earns increased sales. Excellent reception to our particiption. Sales made at fair-swine, cattle, bees, goats and pulses.

QUARTER: 3 -----

QUARTER: 4 -----