

REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :512-SINGAPORE

011-OIL & GAS EQUIPMENT,SERVICES
SINGAPORE

PLANNING: ACTIVITIES PROPOSED IN POST PLAN: ANTICIPATED RESULTS:

ALL SUB-SECTORS

<p>CONTINUE TO IDENTIFY JOINT-VENTURE PARTNERS OR LICENCEES WITH THE POTENTIAL TO UTILISE CANADIAN ENGINEERING DESIGN EXPERTISE.</p> <p>PROMOTE VISITS BY RELEVANT CONTACTS TO MAJOR CANADIAN OIL AND GAS EXHIBITIONS.</p> <p>MEET WITH LOCAL COMPANIES ACTIVELY PURSUING MAJOR PROJECTS IN ASIA AND ENSURE THAT THEY ARE AWARE OF CANADIAN EXPERTISE.</p>	<p>AN INCREASE IN MARKET PENETRATION FOR CANADIAN DESIGNED EQUIPMENT.</p> <p>AN INCREASE IN THE NUMBER OF CANADIAN COMPANIES REPRESENTED IN SINGAPORE.</p> <p>AN INCREASE IN ASIAN MARKET PENETRATION IN CONJUNCTION WITH SINGAPORE COMPANIES.</p>
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TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

<p>QUARTER: 1 MEET WITH LOCAL COMPANIES ACTIVELY PURSUING MAJOR PROJECTS IN ASIA AND ENSURE THAT THEY ARE AWARE OF CANADIAN EXPERTISE.</p>	<p>CONTACT WITH LOCAL COMPANY LED TO DISCOVERY OF A TENDER IN PROCESS. CANADIAN COMPANY SAIT WAS ADVISED AND SIGNIFICANT CONTRACT (C\$25 MILLION) RESULTED.</p>
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QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER: QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----