

## Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights  
Submitted by Posts by Region

Region: UNITED STATES

Mission: 602 CHICAGO

Market: 577 UNITED STATES OF AMERICA

Sector: 010 MINE, METAL, MINERAL PROD &amp; SRV

Subsector: 104 METALS, PRIMARY &amp; FABRICATED

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	3500.00M	\$ 3409.00M	\$ 3219.00M	\$ 3040.00M
Canadian Exports \$	90.00M	\$ 87.00M	\$ 81.00M	\$ 77.00M
Canadian Share of Import Market	2.70%	2.60%	2.50%	2.50%

## Major Competing Countries

## Market Share

i) 577 UNITED STATES OF AMERICA	087 %
ii) 265 JAPAN	000 %
iii) 128 GERMANY WEST	000 %
iv) 051 UNITED KINGDOM	000 %
v) 349 MEXICO	000 %

Cumulative 3 year export potential for CDN products in this Sector/Subsector: 100 \$M AND UP

Current status of Canadian exports: Mature with little growth

Products/services for which there are good market prospects

## Current Total Imports

In Canadian \$

i) METAL FABRICATIONS	\$ 20.00 M
ii) INVESTMENT	\$ 9.00 M
iii) PRECISION COMPONENTS	\$ 6.00 M

The Trade Office reports that the following factors influence Canadian export performance in this market for this sector (sub-sector).

In the Trade Office's opinion, Canadian export performance in this sector (sub-sector) in this market is lower than optimum mainly because of:

- No factors reported by mission