

Wanted and For Sale Column

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SALESMEN wanted for Vancouver, Calgary, Edmonton, Regina, Saskatoon and Winnipeg. Apply Mason & Risch, Limited, 230 Yonge St., Toronto.

FOR SALE

PIANO AND PHONOGRAPH MANUFACTURER'S EQUIPMENT—Six veneer presses. Three steam caul boxes. Used only a short time for piano work. Can be seen at 110 Adelaide Street West, Toronto.

LADY with 25 years experience in the Music Trade (every branch), including piano, desires position as Buyer or Manager for high class firm in Canada. Used to installing new departments. Highest Canadian and English references. Apply box 213, Canadian Music Trades Journal.



FAUST SCHOOL of TUNING

STANDARD OF AMERICA
ALUMNI of 2000

Piano Tuning Pipe and Reed Organ
and Player Piano. Year Book Free
27-29 Gainsboro St., BOSTON, MASS.

PIANOS, ORGANS, ETC., WANTED

A GLASGOW Importer asks to be placed in touch with exporters of pianos, organs, etc. For full particulars apply Department of Trade and Commerce, Ottawa, quoting reference No. 2180.

THOROUGHLY reliable Musical Instrument Dealer with twelve years' experience, open to consider Consignment or Commission Contract with good reliable Piano House. Can furnish best references. Apply Box 213, Canadian Music Trades Journal.

WANTED—Position as manager of high-grade piano business by man of experience in all departments of the retail piano business. Trained as executive, manager of sales force and reputation as sales class on the floor. Correspondent, aggressive business propagandist. No store or staff available October 1st. Please state plainly your financial proposition in first letter. Correspondence treated confidentially. Replies to Box —, Canadian Music Trades Journal.

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YOUR NAME on a talking machine, Mr. Dealer, brings the owner back to you for records, and his friends to you for a machine.
Samples, suggestions and sketches furnished free. Write to-day.

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- No. 151—Our famous "Francois Barzoni" model. Back and sides of beautifully flamed maple. Top of carefully selected, close grained spruce. Beautiful golden brown varnish, hand polished. High grade ebony trimmings, polished fingerboard. A splendid instrument with a wonderful tone each \$21.50
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Made from finest selected gut, each string in separate envelope.

No. 131—Orchestral, E or 1st, 4 lengths, per bdle.	\$4.00
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No. 134—Orchestral, G or 4th, single length, per doz.	2.25

Violin Resin "HIDERSINE"

The finest medium priced resin made.

No. 71—Hidersine, small size, with cloth protector, per doz.	\$1.50
No. 72—Hidersine, large size, with cloth protector, per doz.	2.25

BEARE & SON 117 King St. W., Toronto
and London, England
(WHOLESALE ONLY)

