



thinking he didn't scatter all over the township. He didn't do his thinking with a wobbling sight. Says he to himself,

I'm only going to do one thing—turn out the best automobile that there is to be had for the money, or in fact any money—and then he up and did it. Did it the very first crack out of the box, too.

“Moreover he didn't build his car just to sell it. He has sold quite a few of them—about s'teen thousand more than anybody else ever sold. But what he really undertook to do was to turn out a car that would serve—a car that would wear well and look well and bear well and stay by you. And in consequence of these laudable intentions he just rolled up his sleeves and spit on his hands and jumped into the fray and pretty soon he was revolutionizing the automobile industry so fast the opposition felt like they were riding on a runaway roller coaster and had dizzy spells in the head.

“Henry Ford was the first man to put a four-cylinder runabout on the market for five hundred dollars. That was