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**R. A. RUTTAN,**(SUCCESSOR TO J. F. RUTTAN).  
Established 1880.**REAL ESTATE,  
INVESTMENTS,  
INSURANCE.****PORT ARTHUR & PORT WILLIAM**  
Post Office address. — Port Arthur, Ont.**Mercantile Summary.**

The merchant always looks at the cash register instead of the barometer to tell when the day is dull.—Philadelphia Telegraph.

A correspondent in London writes to the editor of The Monetary Times: "In every way Canada is coming to the front in London and the Kingdom; and the interest shows signs of becoming deeper than in that of any other section of the Empire."

That was a tolerably harsh jolt which was given to the electrical workers of Berlin, Germany, on the 1st October, when the employing electric firms carried out their threat to inaugurate a general lockout of their striking employees if they did not return to work on 30th ult. By this lock-out 35,000 men were rendered idle. Negotiations, however, are in progress for a settlement.

The Boston Varnish Company, Limited, Montreal, capital \$50,000, has been incorporated. It proposes to purchase, manufacture and deal in paints, chemicals, oils, glass, etc. Z. E. Martin, of Chicago, and J. B. Lord and H. A. Hall, both of Malden, Mass., are named. The same parties practically are interested in another \$50,000 Montreal concern, entitled the Martin-Senour Company, Limited, also with a capital of \$50,000, and with similar objects.

The Sovereign Construction Company, Montreal, capital stock \$1,000,000, has received a Dominion charter. It will carry on the business of general contractors and builders, acquire water powers, manufacture and deal in railway supplies and other appliances necessary in its undertakings, to make or buy steam and sailing vessels. Geo. Wm. Cook, of Montreal, and Etienne Dussault, of Levis, are charter members.

Leading members of the Independent Order of Foresters, including Dr. Oronhyatekha, as president; Hon. W. H. Montague, vice-president and general manager; also Sir D. McMillan, K.C., Lieutenant-Governor of Manitoba; Hon. G. W. Ross, M.P.P., of Toronto, and Hon. R. P. Roblin, Premier of Manitoba, and several other prominent men, have formed a land and colonization company under the name of the Western Canada Settlers' Mutual. Its purpose is to bring young farmers from other parts of Canada, or from the United States or elsewhere, and start them in the West under particularly favorable circumstances and on easy terms. They profess "to buy and sell lands, to put settlers on lands, to invest money for people, and to help on the development of the West." There is, it must be confessed, a good field for such work. The capital of the company is, we are told, a million at present, but it is expected later on to be two millions. The office will be in the Canada Life Building, Winnipeg.

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A. E. KIRKPATRICK, MANAGER

**W. Walker,**

Formerly traveller for the Napanee Paper Mill, etc., would like to sell

**Canadian Manufactures on Commission.  
Good English connection. All references.**

Address, 18 Wallwood Road, Leytonstone, N. E., Essex.

The Boiler-Flue Cleaner and Supply Company, Toronto, has been incorporated. It will construct and sell and repair engines, boilers, flue-cleaners, etc. C. F. Adams, of London, Ont., and A. C. Buell, of Buffalo, are members of the company.

It has been stated recently that the Grand Trunk Pacific Railway is in negotiation with the Dominion Iron and Steel Company for a supply of \$4,000,000 worth of steel rails, to be delivered during the next five years. It is stated that latter company recently refused a contract for rails from a Chinese railroad owing to the sufficiently large domestic demand.

Upon demand, an assignment has been made by Haycock & Dudgeon, uptown dry goods retailers in Montreal. Both the partners are well-posted dry goods men, who began on small capital eight or ten years ago. They obtained the confidence of a large Glasgow house, which supplied them with goods without stint, and they were evidently tempted to trade beyond their capital, besides which they recently became involved in some litigation with their landlord. Their liabilities are said to reach about \$90,000, fully two-thirds being to the house above indicated.

In an interview at Minneapolis a few days ago Sir Thomas Shaughnessy, president of the Canadian Pacific Railway, said: "Plans for double-tracking our line are well under way; the principal work now being between Fort William and Winnipeg, but we also have 400 miles laid between Winnipeg and Regina; and the ultimate extension of this improvement to the entire main line will be accomplished as conditions warrant. No westward extension of the Duluth, S. S. and Atlantic is likely in the near future. We will build 500 miles more road next year, however, in Canada to meet conditions as they arise. With larger cars and other improvements we have practically doubled our capacity for handling the crops, but the pressure of business is as heavy as ever."

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