

ALLEN'S FISHERIES LTD.

*General Delivery, Benoit's Cove
Bay of Islands, NF
AOL 1A0*
Contact: *Richard Allen, Vice President*
Telephone: 709-789-2931
Fax: 709-789-3355
Products: *Capelin, Cod, Flounder/Sole,
Flounder (Blackback), Herring, Lobster,
Lumpfish Roe, Mackerel, Scallops, Smelt,
Snow Crab*
Annual Sales Range: 2.5 – 10M
Percentage of Sales Exported: 75%
Number of Employees: 40
Type of Business: *Processor, Exporter*
Production Period: *April – January*
Brands: *Allen's Fisheries Ltd., F.W. Bryce Ltd.*
Countries of Interest: *Worldwide*

AQUA FISHERIES LTD.

*P.O. Box 87
Ferryland, NF
A0A 2H0*
Contact: *Donald Graham Sr., Manager
Donald Graham Jr., Sales Manager*
Telephone: 709-363-2260/2069
Fax: 709-363-2262
Products: *Cod — Fresh, frozen, salted, battered,
in sauce; Capelin, Flounder (Sole) — Fresh,
frozen; Mackerel — For bait; Salmon — Frozen,
dressed, smoked; Snow Crab — Sections, meat,
value added; Scallops — Fresh, frozen; Lumpfish
Roe; Eel — Live, smoked, frozen; Shrimp —
Cocktail, salad, battered; Sea Urchins —
Processed roe; Herring — Dressed, frozen,
smoked (kippers); Turbot (Greenland Halibut)
— Fresh, frozen; Shark — Fins, steaks; Skate
Wings; Redfish — Fresh, Frozen; Mussels —
Fresh, marinated; Whelk — Meat; Periwinkles,
Dogfish — Fresh, frozen; Squid — Fresh, frozen,
dried (tubes); Lobster — Live*
Annual Sales Range: 2.5 – 10M
Percentage of Sales Exported: 100%
Number of Employees: 120 – 150
Type of Business: *Processor, Trader, Broker*
Production Period: *Year round*
Brands: *Sunsea, Ocean Gems, Cape Shore*
Countries of Interest: *United States, Italy,
Russia, China, Germany, United Kingdom,
France, Japan, Korea*

**ATLANTIC SEAFOOD
SAUCE CO. LTD.**

*P.O. Box 425
St. Mary's, NF
A0B 3B0*
Contact: *Capt. Sanh Ngo*
Telephone: 709-525-2538
Fax: 709-525-2538
Sales Office/Agent: *Jimyko Inc.
2190 Army St.
San Francisco, CA 94124*
Telephone: 415-282-7628
*Shuey Shing Pty Ltd.
P.O. Box 65 Abbotsford, Vic, 3067, Australia*
Telephone: 03-429-2388
Products: *Seafood Sauce, Fish Sauce, Pre-Mixed
Fish Sauce, Fish Paste, Pre-Mixed Fish Paste*
Annual Sales Range: *Less than 0.5M*
Percentage of Sales Exported: 75%
Number of Employees: 4
Type of Business: *Processor, Exporter*
Production Period: *Year round*
Brands: *Atlantic, Two Golden Fish (Song Ngu)*
Countries of Interest: *United States, Australia*

**ATLANTIC TREASURE
SEAFOODS LIMITED**

*(Bay Roberts Seafoods Limited)
P.O. Box 398
Bay Roberts, NF
A0A 3V0*
Contact: *David Russell*
Telephone: 709-786-6712
Fax: 709-786-6786
Products: *Capelin, Cod, Flounder, Herring,
Lumpfish Roe, Mackerel, Skate Wings, Smoked
Capelin, Smoked Herring, Smoked Mackerel,
Smoked Salmon, Squid, Turbot*
Percentage of Sales Exported: 95%
Type of Business: *Processor*
Brands: *Atlantic Treasure*

**BEOTHIC FISH
PROCESSORS LIMITED**

*P.O. Box 10
Valleyfield, NF
A0G 1B0*
Contact: *Paul Grant, Marketing Manager*
Telephone: 709-753-6884
Fax: 709-753-9709
Products: *Capelin, Cod, Crab (Atlantic, Rock,
Snow), Flounder/Sole, Flounder (Blackback),
Grenadier, Herring, Lumpfish Roe, Mackerel,
Skate Wings, Smelt, Squid, Turbot*
Annual Sales Range: 10 – 50M
Percentage of Sales Exported: 100%
Number of Employees: 900
Type of Business: *Processor*
Production Period: *May – October*
Brands: *Atlantic Ocean, Sea-Licious, Luxury*

BREAKWATER FISHERIES LIMITED

*14 O'Brien's Hill
St. John's, NF
A1B 4G4*
Contact: *Randy Barnes, President*
Telephone: 709-754-1999
Fax: 709-754-9712
Products: *Capelin, Crab (Snow), Herring,
Lobster, Lumpfish Roe, Mackerel, Mussels,
Periwinkle, Salmon, Scallops, Sea Urchin, Smelt,
Squid, Tuna, Turbot, Whelk*
Annual Sales Range: 10 – 50M
Type of Business: *Processor, Exporter, Trader*
Production Period: *April – December*
Brands: *Breakwater*

CALVERT FISH INDUSTRIES LTD.

*General Delivery
Calvert, NF
A0A 1N0*
Contact: *Andy Sullivan*
Telephone: 709-432-2290/2291
Fax: 709-432-2920
Products: *Blackback, Capelin — Fresh, frozen;
Cod — Fresh, frozen, salted; Lumpfish Roe,
Squid*
Annual Sales Range: 2.5 – 10M
Percentage of Sales Exported: 100%
Number of Employees: 100
Type of Business: *Processor, Exporter*
Production Period: *April – November*