

ANNEX 1

COLOMBIAN GEOMATICS COMPANIES / ENTITIES

The following companies were all interviewed and a brief profile was written regarding each company. The corporate profiles are in no particular order.

SADEC S.A.

Transversal 26 #53B-51

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Contact: Carlos Baquero, Operations Manager

SADEC is one of the bigger and older geomatics companies in Colombia. The company was founded in 1977 and their sales were approximately US\$ 2,000,000 last year. They currently have 35 permanent employees. The total amount of employees they have varies directly with the amount of contracts they are working on. The company is involved in aerial photography, photo-interpretation, and photogrammetry. 40% of the company's business is through the public sector, while the remaining 60% is based in the private sector.

In the past, SADEC has worked with a Canadian company based out of Quebec called Aéro-Photo Geolocation Inc.. They worked together on a contract with IGAC and found the partnership to be mutually beneficial. SADEC has worked on major contracts with IGAC, ECOPETROL and the municipalities of Medellín and Cali and the Department of Antioquia. Mr. Baquero sees future opportunities in Colombia in the cadastral, mining, petroleum and electrical sectors.

SADEC is currently interested in finding a digital photographic system (DVP) and also interested in finding a more advanced GPS system. They are currently interested in a GPS system that is being developed by the Université Laval. Mr. Baquero would like to talk to other Canadian companies about working together on future contracts. However they are happy with Aéro-Photo Géolocalisation's services and will work with other Canadian companies that can provide different geomatics services.

HERINDSER LTD.

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