

## TABLE OF CONTENTS

|  |       |
|--|-------|
| Introduction   | ii    |
| Table of Contents  | iii   |
| Federal Republic of Germany:<br>The Market in Brief      | 1     |
| Fisheries Contacts                                       | 1     |
| Country Data   | 2     |
| Highlights of the Domestic Fishery                       | 2     |
| Comments and Observations on the Market                  | 4     |
| Access Conditions  | 5     |
| Factors Favourable for Canadian Exports                  | 9     |
| Post Export Support Activities Planned<br>or in Progress | 10    |
| Tips on Approaching the Market                           | 10    |
| Government Association Contacts                          | 12    |
| Key Import Contacts                                      | 13-17 |
| Appendix 1: 1988/89 Post Plan                            |       |
| Appendix 2: EEC Tariffs                                  |       |