

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :301-ADDIS ABABA

007-POWER & ENERGY EQUIP. & SERV.  
ETHIOPIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

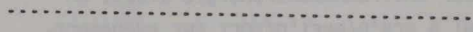
HYDRO

OBTAIN DETAILED DEVELOPMENT PLAN FOR SECTOR FROM EELPA AND  
PROVIDE ADVANCE INFO TO CDN INDUSTRY.

COMPANIES WILL BE BETTER INFORMED ABOUT  
MARKET OPPORTUNITIES.

OBTAIN DETAILED TOR FOR GEOTHERMAL DEVELOPMENT.

COMPANIES WILL BE IN BETTER POSITION TO BID  
ON GEOTHERMAL PROJECT.



TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST MORE CDN CONSULTING FIRMS FOR POWER GENERATORS STUDY, MINING EXPLORATION AND IMPLEMENTATION OF TURN KEY PROJECTS.

SMALL HYDRO PROJECT STUDY UNDER NEGOTIATION  
-MORE CDN COS INTERESTED IN MINING.  
-CDN FIRM WORKING ON ETHIO-DJIBOUTI POWER TRANSMISSION STUDY.

QUARTER: 2 Increase number of contacts with EELPA, Central Planning Committee & Gov't Procurement Agencies to promote Cdn expertise.

Maintained contact and Cdn involvement in EELPA projects.

QUARTER: 3 -----

QUARTER: 4 -----