

THE GROCERY TRADE.

Sugar.

In regard to the beet sowing, says the Montreal Gazette, it is expected that the reduction will be seventeen per cent. in the sugar beet average in Europe. The average of the best-cultivated sugar market, but the sugar crop of 1900 was 14 per cent. greater than of 1899. Every country in Europe has reduced its acreage except Germany, whose beet area is insignificant, and Russia, whose area exceeds that of any other country. In Europe, however, whose increase is very small. In the six important producing countries, whose output is a year was 14 per cent. greater than that of 1900, the production of sugar per acre was in every case greater in 1901 than in 1900. The world's supply of sugar cane and beet has increased a trifle more than 20 per cent. since 1890, and the European beet sugar crop has increased 77 per cent. in eight years. The area planted in beets last year was very much greater in Russia than in Germany, and Germany planted twice as many tons of beets and more than twice as much sugar, showing that the United States is not so far ahead of that of Russia in the yield per acre and in the richness of the soil. With reference to the New York market for the raw article, it has shown the distinct effect of the Cuban war, and the Russian war with Cuba at the present season of Congress. The raw sugar has declined from 10 to 15 to 35-15 for centrifugals, and an impression prevails there that prices will go to 30 cents. In consequence of the above action, the Cubans may now be compelled, through financial weakness, to force again on the market the sugars so long held in the belief that the United States would grant them favorable tariff treatment. This has created a restless feeling, and has led to the belief that the demand for the present has removed any inducement to buy.

Grocery Trade Notes.

Ganponette cane is selling well in Montreal at 14 to 20c per pound to the consumer.

Stocks of Valencia and Jordan shell almonds, advised from Malaga state, are practically exhausted.

According to late advices from Maine, the catch of sardines this season so far has only been 10,000 cases, against 120,000 cases last year.

The opening prices on the 1902 pack of Alaska salmon were named last week by the Alaska Packers Association, and they are on the basis of 55c for red tails, 55c for medium red, and 55c for white, local.

There have been a number of inquiries at Montreal, from Chicago and the Western States recently for maple sugar and sales aggregating 10 carloads, or about 300,000 lbs. of Quebec sugar has been made at 74c per lb. In regard to currents, cables from Patras advise that the weather in that country is now settled, and that the crop is progressing favorably. The recent decline in the market is, no doubt, entirely accounted for by the considerable prospects for the coming crop.

Tomatoes continue to be a big feature in the Toronto market, as they are in the prices. There is no change. Buyers generally have placed their orders, and the demand in consequence has been limited, and chiefly for broken lots. Rivers Inlet has sold at 8400; Horsehoe and Maple Leaf at 1500; low Inlet at 84 per case, fob coast.—Montreal Gazette.

According to private advices from Panama, the opening prices on new crop are 10 to 15 per cent. higher than the opening basis last year. The advices state that the crop prospects favor an output 25 per cent. less than that of last year. Last year's crop was estimated at 45,000,000 bushels. Shipments from the interior to packing points are expected about the middle of August.

With advices from Barbadoes says: The reaping of our sugar crop is near-

ly at an end, and the quantity shipped will not be as large as was at first expected. Molasses, practically still remaining in planters' hands, has been bought up at 8c and 10c. Sales of muscovado refining sugar have been made at \$1.00 per cwt. \$5 for hogheads, and \$1.20 per 100 lbs. for bags, basis 80 degrees. Heavy rains have fallen, which has retarded the work.

The market on lemons has continued to show advancing tendencies and is \$1 higher per box on both fancy Messina and California lemons than a week ago. Values are held very firm. The price per box for fancy descriptions of lemons is \$1.00 in each of these classifications. It is not anticipated that the market will show any further advances in the immediate future, but it is likely to hold steady. With the warmer weather consumption has increased.—Minneapolis Commercial Bulletin.

The trade week has been marked during the past week by advances in Japan tea and Young Hysons and in canned tomatoes. In the primary markets for the medium Japan tea, the advance was 20 per pound. Local stocks are running very low also and holders are reluctant to part with the goods they would have difficulty in getting enough to fill their orders. Low grade goods are also in short supply. The exhaustion of the old stock before the arrival of the new crop is the cause of the advance. The cause has resulted in an advance of 15c in tomatoes, and as it will be impossible to deliver new Japanese teas in September further advances are expected. American stocks are exhausted and the market is very tight for Canada, wherever possible.—Toronto Globe.

Mail advices from London, under date of June 14th, report the market for Indian teas as follows: Monday's auction showed the steady demand for all teas above the average rank in quality, flavor, closing parcels of Dook and Young Hysons were weak. Poor teas and reprints were weak, and the latter, as a rule, sold heavily on an earlier refund. Prices for fair leafed Pekoes selling at 54d per lb. A small invoice of new season's Darjeeling was sold at 54d per lb. at quite common tea prices. Most of the gardens have now closed down, and it is chiefly the small quantities of tea brought that catalogues will be made up. The market for the new season at 155,000 lbs., or only about 6,000,000 lbs. less than last year's. Most of the new season's tea is being sold, and the far-reaching effects of the wild sugar speculation are still being severely felt.

THE DRY GOODS TRADE.

Canadian Cotton Goods.

Retailers in the country who had been holding back their orders for cottons for the fall are now in evidence in the markets, says the Toronto Globe. They are buying much more freely for several reasons. This is especially true of grey cottons which are quite active at the present time. Retailers are now paying more for these goods than formerly. The great demand for grey cottons in previous years has been for a line to retail at 5c. Of course there is still a demand for grey cottons to sell at a low price, but there is an increasing inquiry for the higher grades, cottons to retail at 8 to 10c. The new season's goods are better before, and such goods are so close extent taking the 10c of grey cottons that the former demand is being retail at 5c. There is a big demand yet for grey cottons to sell at 5c, but the demand is not so great. There is a good cloth to sell at that price as formerly. Still some retailers are paying as much as 10c for goods now which they intend to retail at 5c per yard for the purpose of making a profit of 5c. The demand for the mills are very firm on cottons. They positively refuse to make any price concessions on the wholesale trade. The lower lines, which have been difficult to get for some time back, are now coming out a little better from the mills, and there has been some signs of the manufacturers catching up with the demand. The present demand for the cottons in the hands of the local jobbing trade is very fair. At the time of the first advance the wholesale houses were well supplied, and they have not since advanced their prices in keeping with the higher value placed on the goods

by the makers. However, when present stocks run out, and it becomes necessary to send repeat orders to the mills, as it will before very long, the retailers will have to pay the advanced prices, in keeping with the last advance by the mills, have been asked from the retailers. Those who will have to pay the advance will have reason to notice the marked difference there in a few months ago. The demand for cotton is heavy. Wholesale firms here do not look for any drop in prices.

Dry Goods Trade Notes.

Advices received from Dundee report the linen market as decidedly strong, raw material scarce and prices steady. Although the season is now somewhat advanced dry goods men still look forward for a good demand for summer lines and the present warm weather is rapidly increasing the trade in these goods.

Fab goods are now being largely bought by the retail trade in anticipation of a large demand for them. The crop prospects are as good as present, that everyone in the trade feels sure of a good fall demand and buying is engaged to suit this prevailing opinion.

Eastern advices state that there is at present a very large sale of cotton wrappers and a quantity of the Canadian lines shown in wrappers in this season to retail at 10c very much superior in design and quality to those displayed in previous years. They offer much better value for the same money previously paid for the goods. In some of the better lines, in the English and German goods, a very choice design is now in vogue to retail at as high as 25c. It was reported some time ago that an advance in wrappers was expected, and in view of that expectation retailers made rather heavy purchases.

Hardware Trade Notes.

There has been a great scarcity of lawn mowers in the market lately, and all wholesale houses are far behind in their orders.

Nail and wire factories in the United States are mostly all caught up with their orders and have stock enough on hand to permit a shut down for pairs.

Post hole diggers have sustained another advance in the States, owing to 10 per cent. An active demand is said to be responsible for the firm position of the market at present. Jobbers report a tendency to ad-

vance on the part of nearly all lines of hardware and they look for higher prices. This is due to the scarcity and high cost of raw material. Demand is greater than the supply in many lines and there is no difficulty in getting prices where the goods are immediately available.

Lumber Trade Notes.

White pine lumber trade in the United States is moderately active and prices hold firm. Stocks are used up and they become available for shipment.

The shingle market of the Northwest is quiet. The Pacific coast best shingles are quoted at \$2.50 per thousand in 30 pre-pails in a wholesale sale.

In the Winnipeg market lumber dealers report great difficulty in securing supplies of shingles and laths and prices hold very firm for good stock notwithstanding the weakness recently shown in United States markets.

Implement Trade Notes.

There is a good demand for plows at Winnipeg just at present and dealers are not able to keep up with their orders in many cases.

All twine jobbers at Minneapolis have advanced their prices 5c per pound since the 1st of June. Factors' sales. The base price, Minneapolis, is now 12 3-4 c f.o.b. for less than car lots.

Advices from St. Louis, Mo., state that binder twine is very scarce in that market and a number of houses are sold out. It seems now as if there would not be enough twine to go around in the district.

Toronto papers contain advertisements for tenders for the erection of the new plant of the Deering Harvester Company at Hamilton, Ont. 37 c in the proposed new building is a machine erecting and paint shop 50 feet by 60 feet on foundation 25 feet long, and a wood room 24 feet long.

The demand for twine in the territory of the Kansas City is said to be 50 per cent. greater than was anticipated. The harvest now in progress in Kansas and Missouri is proving to be very heavy in straw, the amount of twine required being about double the ordinary quantity.

While the press has presented an endless number of illustrations of the Mont Pelé disaster, the illustrations in the July Cosmopolitan, printed on the paper with the most careful art, give a clearer idea of just what that disaster means than anything hitherto presented.

THE M. B. LEE CO. LTD.

Incorporated under the Manitoba Joint Stock Companies Act.

Authorized Capital, \$50,000

In 500 Shares of \$100 Each.

M. B. LEE, Pres. & Mgr.

F. W. LAW, Sec.-Treas.

The Company purpose manufacturing, Wholesale and Retail, special lines of Skirts, Suits, etc. In addition to doing a regular Ladies' outfitting business on similar lines to the (Semi-Ready and Slater Companies), having one merchant in each town from Port Arthur to the coast as agents for the goods manufactured by the Company.

As the name Lee has been well and favorably known in this country for several years and as the company purpose manufacturing strictly high class garments, the success of the enterprise is practically assured.

The Company invite correspondence from merchants throughout the country re the agency for their respective towns.

Limit on the number of shares offered to the public is lots from \$500 up; 10 per cent. with application; 40 per cent. on allotment; balance on call. For further particulars, apply to the Company, Portage avenue.

Subscription for shares will be received in person or by mail by

M. B. LEE, President and Manager, or

L. VERHOVEN, Broker, 208 McIntyre Block, Winnipeg