

variety we were shown this class of stock in the "Jammet" make of French goods, though the apparent surplus was rapidly decreasing.

Effect, more than quality, is unfortunately the key note in the lower grades, and some dealers have placed orders for considerable quantities of Italian and Austrian makes. It seems a pity to establish this class of trade, but the public soon discover that any line at less than \$1 retail in the regular way is not to be depended upon.

Some very effective goods in lambskin at these figures are in the market, and samples may always be had by writing the glove house who advertise in this paper.

Regarding colors for fall, as previously suggested, tans, medium and dark, myrtle, navy and green are in demand. Lemon and white will also be popular in high qualities.

Importers are receiving stocks, and a general delivery may be looked for this week.

### A CANADIAN IN JAPAN.

In a recent issue of The Yokohama, Japan, Daily Advertiser there is a reference to a member of the Canadian silk trade which will interest readers. Our Japan contemporary says:

"We notice that Mr. J. Frank Riepert, of Montreal, one of the pioneer importers of Japanese silk goods into Canada, is again visiting this country in the interests of his growing business. Mr. Riepert has recently returned here from the interior, having traversed all the principal silk districts, and reports having concluded very satisfactory contracts with some of the best silk weavers for the exclusive control of a large variety of new and taking designs in fancy and brocade silks. Like other observers he was astonished at the great advance in the prices paid for all classes of labor since his previous visits, which considerably increases the cost of all manufactured articles—and, of course, this applies also to manufactured silks. However, the work turned out by the Japanese looms has so improved during late years that there is no doubt that in spite of its increased cost it will continue as popular as ever." Mr. Riepert sailed for Montreal on July 30, via Vancouver, on the C.P.R. steamer Empress of Japan.

### HEAVY DRY GOODS FAILURE.

Mr. Conrad Vallee, of C. Vallee & Frere, dry goods merchants, of the city of Montreal, assigned on August 24 at the demand of De Blois Thibaudau, accountant, with liabilities of a little over \$20,000. The principal creditors are: Thibaudau Bros., \$5,600; Lonsdale, Reid & Co., \$4,700; J. Johnston & Co., \$2,900; Gault Bros. Co., \$1,400; Caverhill & Kisson, \$1,090; Mrs. C. Vallee, \$2,800; De Blois Thibaudau, \$666.02; McLean & Co., \$486; J. R. B. Smith & Co., \$451; Fitzgibbon, Schafheitlin & Co., \$562; Kyle, Cheesbrough & Co., \$435.

### LINTON'S OFFER ACCEPTED.

The creditors of Messrs. Robert Linton & Co. met on August 18. Two offers were submitted by the firm, one of 35c. on the dollar, cash, and another of 40c. at three, six, nine and twelve months. The first offer was accepted by the Canadian creditors, though several British houses have to be heard from. The liabilities to Old Country firms amount to about \$13,000.

### FOR FALL.

Feathers are fairly flying at the factory of the Alaska Feather & Down Co. The down separators find it hard to keep up with the demand made upon them by the quilt department of the company. Delivery of goods is promised to the trade for the middle of September, and this means 20 hours overtime every week until further notice.

### A SERIOUS FAILURE.

Messrs. Laramee & Massicotte, a retail dry goods firm doing business in Montreal, have assigned. The liabilities amount to nearly \$43,000, and a number of prominent wholesale houses are interested. The principal creditors are: Thibaudau & Co., \$6,585; Thos. May & Co., \$4,526; McIntyre, Son & Co., \$2,941; Gault Bros. Co., \$2,993; S. Greenshields, Son & Co., \$1,935; J. Johnston & Co., \$1,182; P. Garneau, Sons & Co., Quebec, \$1,761; Caverhill, Kisson & Co., \$1,671; Macdonald & Co., Toronto, \$1,727; W. Agnew & Co., \$1,412; Finley, Smith & Co., \$740; Kyle, Cheesbrough & Co., \$595; Tooke Bros., \$1,271; Theoret & Co., \$599; J. R. B. Smith & Co., \$643; D. McCall, \$362; H. O. Eddy, \$298; Kemp Manufacturing Co., Toronto, \$605; Banque d'Hochelaga, \$2,000; E. A. Genereux, rent, \$2,654.

### A STATEMENT REGARDING STAPLES.

John Macdonald & Co. are having a great run in linens at present. They have just received a third repeat in their 64-inch damask tabling, also one and two repeats in many other lines. Staple goods, as everyone is aware, are being sold on a very close margin of profit. In comparison of values, John Macdonald & Co. would like to impress the trade with the fact that they do not sell domestic staples at net prices, but allow a liberal discount for cash. Besides a full assortment of regular lines, they are showing some specialties in mill clearing lots, one being a cotton shirt-ing, the price of which is simply unequalled in the trade; also a special line of grey cotton, and two of French canvas.

### WE BLUSH.

Mr. R. C. Wilkins, of "Rooster Brand" clothing fame, tells us that in response to his advertisement in the August issue of THE REVIEW he received an enquiry and request for samples from a firm rated very near \$1,000,000. The samples were sent, and an order was received shortly afterwards. Since then this firm have reordered three times. The moral of this tale, says Mr. Wilkins, is, that if you want to do business with million-dollar firms you should advertise in THE DRY GOODS REVIEW.

### MAY BE ASKED TO RESIGN.

What one expects to see shortly is something like this: "Wanted—An advertisement manager for the Dominion Suspender Co." The present occupant of the position will, no doubt, be requested to resign when the firm looks at its advertisement in this number of THE REVIEW.

### WILKINS' QUEBEC AGENTS.

Mr. Robert C. Wilkins has appointed Mr. Joseph Frederick as his agent for Quebec city, with offices at 69 St. Peter street. Mr. Frederick is well known in dry goods circles, having been for the past 24 years with Messrs. McClimont & Co., wholesale dry goods, Quebec.

### NEW OFFICES.

James Coristine & Co. have just completed their handsome new offices on the corner of St. Paul and St. Nicholas streets. This additional improvement gives them the finest factory, warehouses and offices in the hat and fur trade in Montreal.

### BOATING SHAWLS AND EVENING WRAPS.

The demand for these still continues, and W. R. Brock & Co. can always meet such demands. Their stock of honey-comb and fancy knit shawls will meet the trade's requirements and are at value.