

## EXPORT DEVELOPMENT CORPORATION (EDC)

EDC helps Canadian exporters compete in world markets by providing a wide range of financial and risk management services, including export credit insurance, financing to foreign buyers of Canadian goods and services, and guarantees.

EDC's products fall into four main categories:

- export credit insurance, covering short- and medium-term credits;
- performance-related guarantees and insurance, providing cover for exporters and financial institutions against calls on various performance bonds and obligations normally issued either by banks or surety companies;
- foreign investment insurance, providing political risk protection for Canadian investments abroad; and
- export financing, providing medium- and long-term export financing to foreign buyers of Canadian goods and services.

EDC has established relationships with leading commercial and public sector institutions in Mexico and Latin America. For more information on the range of services available, please refer to the customer teams below.

### Base and Semi-Manufactured Goods Team:

Tel.: (613) 598-2823  
Fax: (613) 598-2525

### Consumer Goods Team:

Tel.: (613) 597-8501  
Fax: (613) 598-2525

### Emerging Exporters Team:

Tel.: 1-800-850-9626  
Fax: (613) 598-6871

### Financial Institutions Team:

Tel.: (613) 598-6639  
Fax: (613) 598-3065

### Forestry Team:

Tel.: (613) 598-2936  
Fax: (613) 598-2525

### Engineering and Professional Team:

Tel.: (613) 598-3162  
Fax: (613) 598-3167

### Industrial Equipment Team:

Tel.: (613) 598-3163  
Fax: (613) 597-8503

### Information Technologies Team:

Tel.: (613) 598-6891  
Fax: (613) 598-6858

### Transportation Team:

Tel.: (613) 598-3164  
Fax: (613) 598-2504

For information on the full range of EDC services, contact any of the following EDC offices:

**Ottawa** Export Development Corporation  
151 O'Connor Street  
Ottawa, ON K1A 1K3  
Tel.: (613) 598-2500  
Fax: (613) 598-6858

**Vancouver** Export Development Corporation  
One Bentall Centre  
505 Burrard Street  
Suite 1030  
Vancouver, BC V7X 1M5  
Tel.: (604) 666-6234  
Fax: (604) 666-7550

**Calgary** Export Development Corporation  
510-5th Street S.W.  
Suite 1030  
Calgary, AB T2P 3S2  
Tel.: (403) 292-6898  
Fax: (403) 292-6902

**Winnipeg** Export Development Corporation  
330 Portage Avenue  
Eighth Floor  
Winnipeg, MB R3C 0C4  
Tel.: (204) 983-5114  
Fax: (204) 983-2187

**Toronto** Export Development Corporation  
National Bank Building  
150 York Street  
Suite 810  
P.O. Box 810  
Toronto, ON M5H 3S5  
Tel.: (416) 973-6211  
Fax: (416) 862-1267