Contact Organizations in Canada



Accounting, Consulting and Legal Firms

Internationally oriented firms publish newsletters and guides that discuss tax and legal issues, investment regulations, financial markets, economic trends and aspects of conducting business in Mexico. Many have offices in Mexico, are associated with Mexican firms, and offer sector-specific research services. Through membership in Mexico-related associations and organizations, these firms network with the exporter.

Tel: (613) 238-4000, x243, Fax: (613) 238-7643

Agriculture Canada

Agriculture Canada provides marketing intelligence and strategy help to agri-industry companies. Market reports are available on request. The Department also operates funding programs to assist companies with foreign marketing activities.

Contact: Assistant Director, Americas Tel: (613) 993-6671, Fax: (613) 995-0949

Bancomext/Mexican Trade Commission

The Mexican Trade Commission, known as Bancomext, promotes trade with Mexico. Staff provide general and product-specific information and contacts, with an emphasis on fostering economic development in Mexico. Bancomext offers general market studies, along with a directory of Mexican companies active in foreign trade.

Toronto: Tel: (416) 867-9292, Fax: (416) 867-1847 Montreal: Tel: (514) 287-1669, Fax: (514) 287-1844 Vancouver: Tel: (604) 682-3648, Fax: (604) 682-1355

Canadian Chamber of Commerce

The Chamber assists with the documentation procedures for exporting. A program exists to link Canadian companies with foreign buyers. The Chamber also offers trade certificates for temporary import of goods into a third country.

Tel: (613) 238-4000, Fax: (613) 238-7643

Canadian Commercial Corporation (CCC)

The CCC is a Crown corporation that assists Canadian companies in the sale of goods or services to foreign governments. As prime contractor, the CCC is able to provide the foreign customer with a guarantee of contract performance.

Contact: External Relations Tel: (613) 996-0034, Fax: (613) 992-2134

Canadian Council for the Americas

The Council is a private-sector organization that offers networking services to members. Conferences, speaker luncheons and seminars are organized. A monthly program on Mexico has been established. The Council has activities in Vancouver, Calgary, Edmonton, Toronto, Montreal, Ottawa and Halifax.

Contact: President, or Assistant to President Tel: (416) 367-4313, Fax: (416) 367-5460

Canadian Exporters' Association

Association members are offered advice and support throughout the export process. Export seminars and workshops are organized.

Tel: (613) 238-8888, Fax: (613) 563-9218

Canadian International Development Agency (CIDA)

CIDA uses financial incentives to support Canadian private-sector initiatives in long-term business co-operation arrangements. CIDA also plays a role in project definition studies in developing countries, including Mexico.

Contact: Program Manager, Mexico Tel: (819) 997-7905, Fax: (819) 953-5024

Canadian Manufacturers' Association (CMA)

The CMA distributes software packages that have indexed the NAFTA agreement by key terms.

Tel: (416) 798-8000, Fax: (416) 798-8050